



HAWAII'S TOP 20

FINANCIAL ADVISORS

RANK ¹	NAME PHONE NUMBER	FIRM WEB ADDRESS	LOCATION	CLIENTS						TYPICAL ACCT. SIZE ³	TYPICAL NET WORTH ³	TEAM TOTAL ASSETS ⁴
				RETAIL < \$1 MIL. ²	HIGH NET WORTH \$1 MIL. - \$10 MIL. ²	ULTRA HIGH NET WORTH \$10+ MIL. ²	FOUNDATIONS	CORPORATIONS	SMALL BUSINESSES			
1	MIKE STRADA ⁵ (808) 525-7979	MORGAN STANLEY	HONOLULU	•	•	•	•	•	•	\$3 MIL.	\$50 MIL.	\$760 MIL.
2	JONATHAN MCROBERTS ⁵ (808) 525-7980	MORGAN STANLEY	HONOLULU	•	•	•	•	•	•	\$3 MIL.	\$50 MIL.	\$760 MIL.
3	ROBERT SARACCO (808) 525-7333	MERRILL LYNCH	HONOLULU	•	•	•				\$2 MIL.- \$5 MIL.	\$3 MIL.- \$10 MIL.	\$800 MIL.
4	GWEN PACARRO (808) 525-6910	MORGAN STANLEY	HONOLULU		•	•	•			\$2 MIL.	\$5 MIL.- \$8 MIL.	\$290 MIL.
5	CARL CHOY (808) 525-6900	MORGAN STANLEY	HONOLULU	•	•	•	•	•		\$5 MIL.	\$5 MIL.	\$1.9 BIL.
6	DAVID DEUTSCH (808) 597-9197	DEUTSCH & CHANG	HONOLULU	•	•					\$100,000- \$1 MIL.	\$1 MIL.- \$5 MIL.	\$120 MIL.
7	MARIENNE MCCLURE (808) 351-8289	SMITH BARNEY	HONOLULU		•	•	•			\$1 MIL. - \$5 MIL.	\$10 MIL.- 50 MIL.	\$500 MIL.
8	MICHAEL HIGA (808) 525-7380	MERRILL LYNCH	HONOLULU	•	•					\$300,000- \$2 MIL.	\$1 MIL.- \$4 MIL.	\$190 MIL.
9	CHARLENE VAN DER PYL-CHEE (808) 525-7961	MORGAN STANLEY	HONOLULU	•	•		•			\$1.1 MIL.	\$5 MIL.	\$268 MIL.
10	LESLIE HIDAKA (808) 526-6903	UBS FINANCIAL SERVICES	HONOLULU	•	•	•			•	\$500,000- \$2 MIL.	\$1 MIL.- \$3 MIL.	\$309 MIL.
11	HERB SHIRAISHI (808) 951-7185	SHIRAISHI FINANCIAL GROUP	HONOLULU		•				•	\$500,000	\$2.5 MIL.	\$385 MIL.

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12	SITA PEACOCK (808) 322-3425	MERRILL LYNCH	KAILUA-KONA		•	•	•	•		\$750,000- \$1 MIL.	\$1 MIL.- \$5 MIL.+	\$200 MIL.
13	CHRISTOPHER HOCHULI (808) 525-8313	MERRILL LYNCH	HONOLULU	•	•	•				\$2 MIL.- \$5 MIL.	\$3 MIL. - \$10 MIL.	\$800 MIL.
14	ALVIN NARIMATSU (808) 521-2961	SMITH BARNEY	HONOLULU	•	•					\$500,000	\$2 MIL.	\$180 MIL.
15	DIANE KIMURA (808) 525-7324	MERRILL LYNCH	HONOLULU	•	•				•	\$1 MIL.- \$10 MIL.	\$2 MIL.- \$10 MIL.	\$194 MIL.
16	ERIC FUJIMOTO (808) 952-1241	AMERIPRISE FINANCIAL SERVICES, INC.	HONOLULU	•	•				•	\$500,000- \$3 MIL.	\$2 MIL.- \$5 MIL.	\$242 MIL.
17	SHARON KAYA (808) 536-4511	UBS FINANCIAL SERVICES	HONOLULU	•	•					\$500,000	\$1.5 MIL.	\$116 MIL.
18	JOHN ROBINSON (808) 564-0650	HAWAII WEALTH MANAGEMENT/ WACHOVIA SECURITIES	HONOLULU	•	•				•	\$750,000- \$1 MIL.	\$2 MIL.- \$5 MIL.	\$253 MIL.
19	KEITH CHOCK (808) 543-0368	SMITH BARNEY	HONOLULU	•						\$250,000- \$500,000	\$1 MIL.- \$5 MIL.	\$246 MIL.
20	GREGORY BOXOLD	UBS FINANCIAL SERVICES	HONOLULU	•	•	•	•		•	\$500,000	\$1.5 MIL.	\$309 MIL.

1. Ranking algorithm includes revenues produced, but is not published.

2. Investable assets, excluding primary residence; "•" indicates 10% or more of advisor's business.

3. Account size and net worth refer to individual business, not institutional; net worth includes primary residence.

4. Total team assets include custodied and non-custodied assets that advisor and team advise. Advisor is ranked on individual assets, or percentage of contribution to team; some individuals on list are not part of teams and assets reflect only their share. Different weightings are assigned to different types of assets.

5. Represents partners.

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