

HAWAII BUSINESS TOP 250

	'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
				'17 '16 '15	% Change % Change	'17 '16
1		Hawaii Medical Service Association (HMSA)	Michael Stollar -Pres., CEO Gwen Miyasato -Exec. VP, Chief Internal Operations Officer, Chief of Staff Gina Marting -Sr. VP, CFO Robert S. Harrison -Chair	\$3,639.9 \$3,451.8 \$2,977.7	5.4% 15.9%	1,903 1,815
2		Hawaiian Airlines	Peter R. Ingram -President and CEO Shannon L. Okinaka -EVP, CFO Lawrence Hershfield -Chair Jon Snook -EVP, COO Aaron Alter -EVP, Chief Legal Officer and Corporate Secretary	\$2,695.6 \$2,450.6 \$2,317.5	10.0% 5.7%	5,590 4,968
3		Hawaiian Electric Industries, Inc.	Constance H. Lau -Pres., CEO Rich Wacker -Pres., CEO / ASB Alan M. Oshima -Pres., CEO / HECO Gregory C. Hazelton -EVP, CFO Kurt K. Murao -VP, Legal and Administration and Corporate Secretary	\$2,555.6 \$2,380.7 \$2,603.0	7.3% -8.5%	3,880 3,796
4		Matson, Inc.	Matt Cox -Chair, CEO Vic S. Angoco -SVP, Pacific Ron Forest -Pres. Rusty Rolfe -Pres. Matson Logistics Joel Wine -Sr. VP, CFO Peter Heilmann -Sr. VP, Chief Administrative Officer John Lauer -Sr. VP, Chief Commercial Officer Kenny Gill -VP, Alaska	\$2,046.9 \$1,941.6 \$1,884.9	5.4% 3.0%	1,947 1,997
5	N/A 5	Par Hawaii, Inc. Petroleum refining and marketing. ParHawaii.com Par Pacific Holdings, Inc. Par Hawaii Refining, LLC	Jim R. Yates -Pres. Par Hawaii, Inc. Richard Creamer -VP - GM, Par Hawaii Refining, LLC Eric Wright -Sr. VP	\$2,033.4 \$1,655.0 \$1,700.0	22.9% -2.6%	676 670
6		University of Hawai'i	David Lassner -Pres.	\$1,773.2 \$1,503.9 \$1,623.0	17.9% -7.3%	8,506 8,453

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7	Servco Pacific Inc. Automotive, consumer products, investments. www.servco.com	Mark H. Fukunaga -Chair, CEO Patrick D. Ching -Pres., COO Michael Regan -EVP, CFO	\$1,632.2 \$1,429.5 \$1,278.0	14.2% 11.9%	1,926 1,762
8	Kaiser Permanente Hawaii Nonprofit integrated health care organization, health plan and medical care. www.kp.org Kaiser Foundation Health Plan & Hospital Inc. Kaiser Foundation Health Plan Inc. Kaiser Foundation Hospitals Inc.	Dave Underriner -Pres. Kaiser Permanente Hawaii	\$1,550.6 \$1,473.9 \$1,353.6	5.2% 8.9%	2,651 2,634
9	Island Energy Services, LLC Manufacturer of transportation fuels and energy products. Crude oil refinery, product pipelines, distribution terminals and Chevron/Texaco retail stations. www.islandenergyservices.com One Rock Capital Partners, LLC IES Retail LLC IES Downstream LLC	Jon Mauer -Pres., CEO Al D. K. Chee -VP- Retail Marketing & Community Relations Timothy J. Parker -VP, Chief General Counsel	\$1,400.0 \$1,500.0 N/A	-6.7% N/A	359 320
10	Hawai'i Pacific Health Adult, pediatric, obstetric and women's health services; primary care through tertiary-level specialty services; research and teaching. www.hawaiipacifichealth.org Kapi'olani Medical Specialists Kauai Medical Clinic Pali Momi Medical Center Straub Clinic & Hospital Wilcox Medical Center Kapi'olani Medical Center for Women & Children	Raymond P. Vara -Pres., CEO David Okabe -EVP, CFO, Treas. Gail Lerch -EVP of HR, Organizational Effectiveness and General Services Martha B. Smith -CEO Kapiolani Medical Center for Women & Children Art W. Gladstone -CEO Straub Medical Center and Pali Momi Medical Center Jen H. Chahanovich -Pres., CEO Wilcox Medical Center; CEO Kauai Medical Clinic Charles R. Ching -EVP, General Counsel Steve Robertson -EVP, CIO Kenneth B. Robbins -EVP, Chief Medical Officer Melinda Ashton -EVP, Chief Quality Officer	\$1,290.0 \$1,246.5 \$1,209.3	3.5% 3.1%	6,961 6,641
11	The Queen's Health Systems Acute care medical facility with programs in cancer, cardiovascular disease, neuroscience, orthopedics, organ transplantation, surgery, emergency medicine, trauma, and behavioral medicine. www.queens.org CareResource Hawaii Diagnostic Laboratory Services, Inc. Hamamatsu/Queen's PET Imaging Center, LLC Molokai General Hospital North Hawai'i Community Hospital, Inc. Queen Emma Land Company Queen's Development Corporation Queen's Insurance Exchange, Inc. The Queen's Medical Center Queen's Clinically Integrated Physician Network, LLC The Queen's Health Care Centers The Queen's Medical Center - West O'ahu	Arthur A. Ushijima -Pres., CEO Jason C. Chang -EVP, COO Whitney Limm, M.D. -EVP, Chief Physician Executive Michel "Mich" Riccioni -EVP, CFO Eric K. Martinson -EVP, Chief Investment Officer	\$1,279.5 \$1,255.5 \$1,177.6	1.9% 6.6%	7,187 7,455
12	First Hawaiian Bank Financial services. www.fhb.com First Hawaiian, Inc.	Robert S. Harrison -CEO, Chair Eric K. Yeaman -Pres., COO	\$776.4 \$736.1 \$695.2 ¹	5.5% 5.9%	2,271 2,179
13	Kokusai Kogyo Kanri Kabushiki Kaisha - US Operations Resorts, hotels, parking lots, retail stores, restaurants, and insurance agencies. Kokusai Kogyo Kanri Kabushiki Kaisha Kyo-ya Hotels & Resorts, LP Kyo-ya Insurance Services Ltd. Moana Surfrider, A Westin Resort & Spa (dba) Pacific Rim Insurance Corp. Palace Hotel (CA) (dba) Palace Hotel Garage (dba) The Royal Hawaiian Hotel (dba) Sheraton Maui Resort & Spa (dba) Sheraton Princess Kaiulani Hotel (dba) Sheraton Waikiki Resort (dba) Kyo-ya Kaiulani, LLC Kyo-ya Management Company, Ltd. Kyo-ya Company, LLC Kyo-ya Pacific Company, LLC Kyo-ya Delaware III, LLC Beach Parking (dba)	Takamasa Osano -Pres. Nobutada Nagai -Sr. VP Cyrus I. Oda -SVP, CFO Peter T. Kashiwa -Director & Secretary	\$738.7 \$729.8 \$599.0	1.2% 21.8%	2,927 2,993

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14 15 14	Bank of Hawaii Financial services. www.boh.com Bank of Hawaii Corp.	Peter S. Ho -Chair, Pres., CEO Mary E. Sellers -Vice Chair, Chief Risk Officer Kent T. Lucien -Vice Chair, CFO Mark A. Rossi -Vice Chair, CAO, General Counsel, Corp. Sec. Dean Shigemura -CFO, Vice Chair	\$689.2 \$655.2 \$618.3	5.2% 6.0%	2,163 2,161
15 16 13	Hawaii Health Systems Corp. Acute, long-term and rural health care provider. www.hhsc.org Hale Ho'ola Hamakua (East Hawaii Region) Hilo Medical Center (East Hawaii Region) Ka'u Hospital (East Hawaii Region) Kohala Hospital (West Hawaii Region) Kona Community Hospital (West Hawaii Region) Kula Hospital (Maui Region) Lanai Community Hospital (Lanai Region) Leahi Hospital (Oahu Region) Maluhia (Oahu Region) Maui Memorial Medical Center (Maui Region) Samuel Mahelona Memorial Hospital (Kauai Region) Yukio Okutsu State Veterans Home (East Hawaii Region) Kauai Veterans Memorial Hospital (Kauai Region)	Linda Rosen -CEO Edward N. Chu -CFO	\$679.2 ¹ \$642.9 \$620.5 ²	5.6% 3.6%	N/A N/A
16 18 17	Alaska Airlines Commercial airline serving over 115 destinations with flights across the United States, Mexico, Canada and Costa Rica. www.alaskaair.com Alaska Air Group Virgin America	Brad Tilden -CEO Ben Minicucci -Pres., COO Brandon Pedersen -Exec. VP Finance, CFO Andrew Harrison -Exec. VP, Chief Commercial Officer	\$660.0 \$558.0 \$571.4	18.3% -2.3%	10 10
17 14 12	Hawaiian Dredging Construction Company, Inc. General contracting and preconstruction services. www.hdcc.com Kajima U.S.A. Inc.	Gerry Majkut -Pres. Ryan K. Nobriga -VP Finance	\$589.0 \$695.0 \$662.0	-15.3% 5.0%	963 995
18 19 N/A	Aloha Petroleum, Ltd. Aloha and Shell gas stations, Aloha Island Mart stores, Dunkin' Donuts, wholesale petroleum products, and liquid fuel terminal and transportation services. www.alohagas.com Sunoco, LP	Richard M. Parry -Pres., CEO Thomas A. Grimes -VP, Treas.	\$588.0 \$513.0 \$487.9	14.6% 5.1%	558 565
19 N/A N/A	Wellcare Health Insurance of AZ Inc. Health insurance. www.wellcare.com/hawaii Ohana Health Plan	Kenneth A Burdick -CEO Drew Asher -Exec. VP, CFO	\$569.5 ³ N/A N/A	N/A N/A	N/A N/A
20 21 31	Pasha Hawaii Ocean transportation between Hawaii and the U.S. West Coast for containerized and roll-on/off cargo, including automobiles, oversize construction equipment, yachts, and other cargo. www.pashahawaii.com The Pasha Group	George W. Pasha -Pres., CEO	\$509.4 \$462.4 \$262.7	10.2% 76.1%	1,018 934
21 22 20	Adventist Health Castle Hospital: acute care, birthing center, cardiac surgery, surgical weight loss, home care, outpatient services, psychiatric services, joint and spine care center, MAKOpasty. www.Adventisthealthcastle.org Adventist Health	Kathryn A. Raethel -Pres. Joyce Newmyer -Chair Travis Clegg -VP Operations Heidar Thordarson -Finance Officer	\$500.3 \$462.3 \$439.6	8.2% 5.2%	746 752
22 20 19	Outrigger Enterprises Group Leisure lodging, retail and hospitality. Corporate offices in Hawai'i operating globally in the Asia-Pacific, Oceania and Indian Ocean regions. www.outrigger.com	Jeff Wagoner -Pres., CEO Ed Case -Sr. VP, Chief Legal Officer David J. Nadeau -CFO Sean P. Dee -EVP, Chief Marketing Officer Ruthann Yamanaka -Chief People Officer Scott Dalecio -Exec. Chair	\$500.0 \$500.0 \$500.0	0.0% 0.0%	3,177 3,186
23 24 22	JTB Hawaii Inc. Travel agency, travel-related business. www.jtb-hawaii.com JTB Corp.	Tsukasa Harufuku -Pres., CEO	\$486.3 \$420.2 \$426.4	15.7% -1.4%	491 498

1 Per HHSC annual audit report to legislature 2 Per HHSC Annual Report 3 per National Association of Insurance Commissioners records

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24 27 18	Alexander & Baldwin, Inc. Hawaii-based public company focused on commercial real estate with interests in real estate development, diversified agriculture, materials and infrastructure construction. www.alexanderbaldwin.com A&B Fleet Services A&B Properties Hawaii, LLC East Maui Irrigation Company, LLC Grace Pacific LLC Kahului Trucking & Storage Inc. Kukui'ula Development Company, Inc. McBryde Resources, Inc. A&B Wailea, LLC Alexander & Baldwin, LLC	Christopher Benjamin -Pres., CEO Meredith J. Ching -Exec. VP External Affairs James Mead -Exec. VP, CFO Nelson N.S. Chun -Exec. VP, Chief Legal Officer Lance Parker -Exec. VP, Chief Real Estate Officer	\$425.5 \$387.5 \$570.5	9.8% -32.1%	832 806
25 N/A 23	Jim Falk Automotive Group New and used automotive dealerships. www.valleyislemotors.com Jim Falk Lexus of Beverly Hills (CA) Jim Falk Motors of Maui Valley Isle Motors Jim Falk Chrysler Dodge Jeep RAM	James J. Falk -Pres., CEO Michael Hebert -CFO Ryan Gallante -VP	\$417.0 N/A \$402.0	N/A -100.0%	326 N/A
26 29 29	AlohaCare Health insurance. www.alohacare.org	Laura A Esslinger -CEO Gary Okamoto -Chief Medical Officer Bruce Lane -CFO	\$377.7 \$317.3 \$270.6	19.0% 17.3%	233 236
27 26 25	Hawaiian Telcom Integrated communications, broadband, data center and entertainment solutions for business and residential customers. www.hawaiiantel.com Cincinnati Bell : SystemMetrics, a Hawaiian Telcom company	John T. Komeiji -Pres., GM Kevin Paul -Sr. VP Advanced Services Su Shin -Chief of Staff	\$368.4 \$393.0 \$393.4	-6.3% -0.1%	1,230 1,300
28 25 26	Albert C. Kobayashi Inc. General contractor. www.ack-inc.com	Russell Young -Pres., CEO Michael Young -VP Clyde Sugawa -Secretary, Treas.	\$355.4 \$414.0 \$367.0	-14.1% 12.8%	188 350
29 N/A N/A	State Farm Insurance Co. Property and casualty, life, and health insurance; banking and mutual funds. www.statefarm.com	Kimberly M. Hahn -Agency Field Exec. Scott Nowicki -Agency Field Exec. John Meyers -Agency Field Exec.	\$314.5 N/A N/A	N/A N/A	N/A N/A
30 30 47	Nan, Inc. General construction. www.nanhawaii.com	Fooney Freestone -Pres. Lane K. Uchimura -EVP Ryan Nakaima -VP Frank Okimoto -VP	\$302.9 \$302.6 \$196.7	0.1% 53.8%	697 633
31 32 30	7-Eleven Hawaii, Inc. Convenience stores. www.7elevenhawaii.com	Greg Hanna -Pres., CEO Masae Dote -CFO Chuck Jones -Facilities Mgr. Blake Yokotake -HR Mgr. Edna Ching -Marketing Mgr. Sung Kim -Operations Mgr. Mark Imada -Merchandising Mgr.	\$295.1 \$270.0 \$264.0	9.3% 2.3%	993 977
32 31 32	UHA Health Insurance (University Health Alliance) Health insurance; workplace wellness solutions. www.uhahealth.com Hawaii Health at Work Alliance, LLC	Howard Lee -Pres., CEO Lance Kaneshiro -EVP, COO Linda A. Kaliahiki -Sr. VP, CMO Darren D. Nakao -Sr. VP, CFO	\$289.2 \$272.7 \$240.8	6.1% 13.2%	147 134
33 55 49	Swinerton General contractor. www.swinerton.com	George S. Ehara -VP, Division Mgr. Jay Iranon -Business Development Mgr. Gary Moura -Operations Mgr. Wendy Matsukawa -Preconstruction Mgr.	\$280.0 \$146.0 \$195.0	91.8% -25.1%	101 98
34 33 33	Y. Hata & Co., Ltd. Broadline Foodservice Wholesale Distribution. Cash and Carry Wholesale Store. Public Warehousing: fresh, frozen, chilled and dry food. Fresh meats, fresh produce (cash and carry only), frozen seafood. Paper and chemicals, restaurant supplies, restaurant equipment. Pastry, bakery and gourmet foods. www.yhata.com ChefZone King Food Service	Russell J. Hata -Chair, Pres., CEO James A Cremins -Vice Chair, Chief Operating Officer Stevette K Santiago -Executive Director of Merchandising and Marketing Brian Marting -CFO Kurt Fey -Executive Director of Operations	\$279.1 \$258.1 \$244.5	8.1% 5.6%	380 360

2 Cincinnati Bell became parent company in July 2018

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35 34 37	James Campbell Company LLC Real estate investment. Leasing of land and buildings in Hawai'i and Mainland, development of the city of Kapolei. www.jamescampbell.com James Campbell Corporation Aina Nui Corporation	Timothy J. Brauer -Pres., CEO	\$253.0 \$244.7 \$237.9	3.4% 2.9%	51 56
36 39 35	Kamehameha Schools Private, nonprofit charitable educational trust. www.ksbe.edu Bishop Holdings Kamehameha Investment Corp. Pauahi Management Corp.	Livingston Wong -CEO Corbett A.K. Kalama -Trustee Micah A. Kane -Chairman of the Board Lance K Wilhelm -Vice Chairman Elliot Mills -Trustee Robert K.W.H. Nobriga -Secretary, Treas.	\$245.2 \$223.5 \$241.3	9.7% -7.4%	2,204 2,203
37 36 40	First Insurance Company of Hawaii, Ltd. Property and casualty insurance. www.ficoh.com Tokio Marine North America First Risk Management Services (FIRMS)	Jeffrey A. Shonka -Pres., CEO Stephen John Tabussi -Sr. VP	\$240.7 \$239.4 \$224.4	0.6% 6.7%	337 335
38 35 38	Tony Group New and used cars, sales, service and parts facilities, body shops. www.tonygroupautoplex.com Tony Hawaii Automotive Group Ltd. Autoplex Car Wash Tony Hawaii Automotive Group Ltd. Tony Honda Tony Hyundai Waipio Tony Hyundai Honolulu Tony Nissan Tony Volkswagen Tony Group Collision Center	Tony Masamitsu -Chair Stan Masamitsu -Pres. Michael Koga -CFO, VP	\$236.1 \$239.6 \$229.7	-1.5% 4.3%	464 471
39 37 41	Honolulu Board of Water Supply Public water utility. www.boardofwatersupply.com	Ernest Y.W. Lau -Mgr., Chief Engineer Ellen E. Kitamura -Deputy Mgr. and Chief Engineer	\$231.4 ¹ \$238.7 \$216.6 ²	-3.0% 10.2%	N/A N/A
40 40 43	Hawaii Dental Service (HDS) Dental benefits provider. HawaiiDentalService.com Delta Dental	Cheryl Takitani-Smith -CFO Tom Delaney -COO Mark H. Yamakawa -Pres., CEO	\$227.4 \$218.3 \$208.5	4.2% 4.7%	93 97
41 52 77	Pacific Marine & Supply Company, Ltd. Marine transportation, specialty contracting, defense contracting, pollution control, industrial and marine products distribution, research and development of advanced high-technology hull forms and alternative energy for the U.S. Navy. www.navatekltd.com CAP Insurance Inc. HSI Mechanical Contracting Navatek Ltd. Pacific Shipyards International Royal Hawaiian Cruises Seabird Cruises Unitek Navatek Boat Builders	Steven C.H. Loui -Chair Martin Kao -Pres. Brian Loui -VP	\$227.0 \$150.0 \$108.0	51.3% 38.9%	950 800
42 46 60	ProService Hawaii HR Management. www.proservice.com	Benjamin A Godsey -Pres., CEO Jordan Conley -CFO Nelson Befitel -Chief Counsel Trisha Nomura -Chief People Officer Michelle Steitz -Service Team Executive	\$226.6 \$179.0 \$144.0	26.6% 24.3%	248 248
43 38 45	Jones Hawaii Acquisition Co. LLC ³ Automobile dealership. www.mercedesbenzofhonolulu.com Big Island Honda (Hilo) Big Island Honda (Kona) Mercedes-Benz of Honolulu Mercedes-Benz of Maui Porsche of Hawaii	Fletcher Jones Jr. -Owner Fletcher Jones III -Pres.	\$225.3 \$226.1 \$203.4	-0.3% 11.1%	256 250
44 42 39	Hawai'i Gas A full-service gas energy company, processing and distributing gas products and providing related energy services. www.hawaiigas.com Macquarie Infrastructure Company LLC	Alicia E. Moy -Pres., CEO Thomas K.L.M. Young -EVP, Special Projects & Strategic Supply Aaron Kirk -VP Business Development Nathan C. Nelson -VP General Counsel, Sec. James Westerhaus -CFO Steve McGovern -Chief Information Officer	\$220.0 \$212.1 \$227.0	3.7% -6.5%	335 321

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45	MJC, Inc. dba Cutter Automotive Galleries	Marc J. Cutter -Pres., CEO Jarrett Cutter -VP, COO Clarence Ng -CFO, Treas.	\$214.6 \$218.2 \$214.0	-1.6% 2.0%	371 371
41 42	Automotive sales and service. www.cutterauto.com Cutter Volvo Cars Waipahu Cutter Chrysler Dodge Jeep Ram Fiat Cutter Chrysler Dodge Jeep Ram of Pearl City Cutter Holdings LLC Cutter Mazda of Honolulu Cutter Mazda of Waipahu Cutter Buick GMC Cutter Volvo Cars Waipahu				
46	Nordic PCL Construction, Inc.	Glen A. Kaneshige -Pres.	\$206.7 \$436.0 \$433.0	-52.6% 0.7%	272 236
23 21	General contractor. www.nordicpcl.com PCL Construction Enterprises, Inc.				
47	Central Pacific Financial Corp.	John C. Dean -Exec. Chair Catherine Ngo -Pres., CEO David S. Morimoto -EVP, CFO Denis Isono -EVP, Corporate Services	\$204.2 \$200.3 \$184.3	2.0% 8.6%	848 837
43 48	Bank holding company. www.centralpacificbank.com Central Pacific Bank				
48	GEICO	Timothy M. Dayton -GM Jeffrey Todd -Claim Mgr. John Dornan -Claims Mgr. Melissa Patton -Claims Mgr. Brian Wright -State Mgr. - Physical Damage Jeffrey Bassett -Sales Mgr. Todd Matthews -Mgr., Sales and Customer Service	\$200.6 \$186.3 \$172.1	7.7% 8.2%	210 215
44 52	Insurer of automobiles, motorcycles and personal umbrella liability. Agent for sales/service for property and boat insurance. www.geico.com Berkshire Hathaway				
49	Hawaii Medical Assurance Association (HMAA)	John Henry Felix -Exec. Chair William C McCorrison -Pres., CEO	\$196.0 \$185.3 \$180.2	5.8% 2.8%	3 3
45 51	Health insurance. www.hmaa.com				
50	Kalaeloa Partners L.P.	Hans R. Tobler -GM Bili K.S. Hofheimer -Senior Business Associate	\$187.1 \$156.7 \$197.7	19.4% -20.7%	31 31
50 46	Cogeneration power plant. www.pseg.com/kalaeloa PSEG Ventures (NJ)/Harbert Power Corp. (AL)				
51	OfficeDepot/OfficeMax Hopaco Premium Inc.	Daniel E. Zettle -Mng. Dir. Elizabeth R. Deemer -Mgr. Sales Melanie Wong -GM Premium Inc.	\$181.0 \$149.0 \$149.0	21.5% 0.0%	587 520
53 59	Retail and wholesale office products, industrial paper products, disposable food service products, cleaning chemicals and supplies, office furniture, logo products and services, restaurant, janitorial supplies and equipment, computer technology products, print and document services, managed print services. www.officedepot.com Office Depot Inc. Hopaco OfficeMax Office Depot Premium, Inc.				
52	Four Seasons Resort Maui at Wailea	Jean Claude Wietzel -GM Mark Simon -Dir. Marketing Johanna Luther -Dir. Finance	\$175.0 \$163.0 \$159.0	7.4% 2.5%	750 750
48 55	Luxury resort & hotel operator. www.fourseasons.com/maui Four Seasons Hotels & Resorts ¹				
53	Kuakini Health System	Satoru Izutsu -Chair Gary K. Kajiwara -Pres., CEO	\$170.8 \$154.8 \$158.0	10.3% -2.0%	1,010 1,035
51 56	Health care. www.kuakini.org Kuakini Foundation Kuakini Geriatric Care Inc. Kuakini Medical Center Kuakini Support Services Inc.				
54	Cutter Management Co.	Gerald H. Cutter -Chair Nick S. Cutter -Pres. Heather N. Cutter -VP	\$165.0 \$171.0 \$168.0	-3.5% 1.8%	251 242
47 53	New and used automobiles; wholesale, retail sales and leasing, parts, division and distribution, mechanical-vehicle servicing and maintenance. www.cutterford.com Cutter Administrative Group Cutter Ford Inc. (dba Cutter Ford/Isuzu) Cutter Chevrolet Inc. (dba Cutter Chevrolet) Cutter Development Co. Hillis Motors				

¹ Previous parent: MSD Capital (NV)

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55 58 58	Hawaii Petroleum Inc. Wholesale and retail marketer of petroleum products and convenience stores. www.hawaiipetroleum.com Saltchuk Minit Stop Holdings, LLC	Kimo Haynes -Pres.	\$162.3 \$142.6 \$152.9	13.9% -6.8%	229 254
56 49 54	Meadow Gold Dairies Milk, ice cream and other dairy products; fruit nectars and drinks. www.lanimoo.com Dean Foods	John Erickson -GM Denise M. Sasaki -Marketing Mgr. Darrel Tajima -Human Resource Dir. Brendan Lewis -Sales Admin Mgr. Joni Marcello -Division Director of Field Services Nofo Lilo -Operations Mgr. Joseph Pursel -Division Logistics Mgr. Damien Barr -EHS Mgr.	\$156.0 \$158.0 \$162.0	-1.3% -2.5%	315 317
57 N/A 63	Dorvin D. Leis Co., Inc. Mechanical Contractor. www.Leisinc.com Aikane Pacific Corporation	Stephen T. Leis -Pres. Richard L Pennington -Exec. VP Nancy Leis Overton -VP	\$153.0 \$144.0 \$137.0	6.2% 5.1%	504 480
58 56 61	Kaua'i Island Utility Cooperative Generation, transmission and distribution of electric services to member-owners. www.kiuc.coop KIUC Renewable Solutions One LLC KIUC Renewable Solutions Two LLC KIUC Renewable Solutions Two Holdings LLC	David J. Bissell -Pres., CEO Karissa Jonas -Financial VP, CFO Jan Tenbrugencate -Vice Chair Allan Smith -Chair	\$147.8 \$143.5 \$143.5	3.0% 0.0%	149 151
59 59 62	Halekulani Corporation Hotel operations. www.halekulani.com; www.waikikiparc.com Mitsui Fudosan America Inc. Halekulani Corporation Waikiki Parc Hotel Halekulani	Peter E. Shaindlin -COO Patricia Tam -Chief Executive Advisor Hiroyasu Nakamura -Sr. VP Akihito Saigusa -Sec., Treas.	\$142.6 \$141.9 \$138.2	0.5% 2.7%	918 940
60 60 65	Puna Plantation Hawaii Ltd. Supermarkets. www.ktasuperstores.com KTA Super Stores (6 stores) (dba)	Barry K. Taniguchi -Chair, CEO Toby B. Taniguchi -Pres., COO Derek Kurisu -EVP Craig Hamamoto -EVP Andrew Chun -Sr. VP Richard Chinen -VP Store Operations	\$139.4 \$134.7 \$133.8	3.5% 0.7%	550 550
61 80 91	Watts Constructors General contractor specializing in diverse areas of construction: design-build, marine waterfront, airfields, fuel systems, utilities, historic preservation and seismic upgrades. www.contrackwatts.com Contrack Watts, Inc.	Wahid Hakki -CEO Chris McGuire -COO Gennaro Di Nola -GM	\$129.7 \$92.6 \$88.3	40.0% 4.9%	250 210
62 63 72	Kawailoa Development LLP Resort and golf. www.kawailoa.com, www.grandhyattkauai.com Grand Hyatt Kauai Resort & Spa. Kawailoa Development LLP-Home Office Poipu Bay Golf Course	Toshiaki Shindo -Director	\$129.1 \$123.0 \$119.3	5.0% 3.1%	993 938
63 N/A 73	Roberts Hawaii Tour and transportation company, with a fleet of vehicles and a full line of tours, entertainment options and ground transportation services on Hawaii, Kauai, Maui, and Oahu. The company also owns the award-winning Magic of Polynesia show. www.robertshawaii.com Roberts Hawaii, Inc. Robert's Hawaii Tours, Inc. Robert's Travel Service, Inc. Robert's Tours and Transportation, Inc. The Webe Corporation, Ltd. Mid-Pacific Insurance Company, Inc. Robert's Hawaii Cruises, Inc. Robert's Hawaii Leasing, Inc. Robert's Hawaii School Bus, Inc. Carry-All, Inc. Robert's Hawaii Showtime, Inc. Robert's Hawaii Technology Group, Inc. Robert's Central Laupahoehoe, Inc. Wahiawa Property, Inc. Regency Culinary Services, Inc.	Robert N. Iwamoto -Chair, CEO Percy Higashi -Pres., COO Roy Pfund -Exec. VP	\$125.0 N/A \$118.0	N/A N/A	1,200 N/A

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			'17 '16 '15	% Change % Change	'17 '16 '15
64 67 74	Punahou School Primary and secondary education. www.punahou.edu	James K. Scott -Pres. John D. Field -VP, Treas., Finance & Admin. Kathryn Nelson -VP, Institutional Advancement	\$124.0 \$120.0 \$115.7	3.4% 3.7%	670 661
65 62 69	Island Insurance Co., Ltd. Property and casualty insurance, surety bonds. www.islandinsurance.com Island Holdings Inc. Atlas Insurance Agency Inc. Island Insurance Cos. NMF Insurance Inc. (dba IC International) Pacxa Tradewind Capital Group, Inc.	Colbert M. Matsumoto -Chair John F. Schapperle -Pres., CEO Beverly Ament -Exec. VP Underwriting, Chief Underwriting Officer	\$123.3 \$123.7 \$120.9	-0.3% 2.3%	174 179
66 65 67	Clinical Labs of Hawaii Medical and clinical laboratory. www.ClinicalLabs.com Sonic Healthcare USA Pan Pacific Pathologists LLC Aeos Labs	Ally Park -Pres. Francis U. Imada -CFO Michele Cox -VP Operations Julie Beth Ako -VP Operations Daniel Hall -CIO	\$122.5 \$121.0 \$122.0	1.2% -0.8%	820 792
67 64 68	TD Food Group Inc. Restaurant. www.pizzahuthawaii.com; www.tacobellhawaii.com Hawaii Pizza Hut Inc. Pizza Hut of Guam Inc. Pizza Hut of Saipan Inc. Taco Aloha Inc. TB Guam, Inc. Taco Bell Guam Inc.	Kevin K. Kurihara -Pres., CEO Brent Matsumoto -VP & CFO	\$122.3 \$121.2 \$121.0	0.9% 0.2%	2,069 1,939
68 61 57	Hawaiian Cement Cement importing for resale, production and sales of ready-mix concrete, and construction aggregates. Knife River Corp.	Jason Macy -Pres.	\$122.0 \$130.9 \$155.3	-6.7% -15.7%	196 195
69 66 76	David S. De Luz Sr. Enterprises Inc. Automobile dealership, parts and service, vehicle sales, real estate, cattle ranching, and processing plant. www.bigislandtoyota.com; www.bigislandscion.com Big Island Toyota Inc. De Luz Chevrolet Hawaii Beef Producers LLC. Kukaiiau Ranch LLC Wainani 42 LLC	David S De Luz -Founder, Owner Jacqueline De Luz Watanabe -Sec. Francis Tsunetzumi -Controller, Treas.	\$121.3 \$120.4 \$113.0	0.8% 6.6%	126 96
70 70 78	Watumull Brothers Ltd. Ready-to-wear apparel, gift shops, non-residential building investments, wholesale distribution of T-shirts and Hawaiian gift items. Happy Shirts Inc. New American T-Shirt Co. Watumull Properties Corp.	Gulab Watumull -Chair JD Watumull -Pres. Jared Watumull -VP Jojo Watumull -VP Vik Watumull -VP	\$119.4 \$111.1 \$104.8	7.5% 6.0%	86 74
71 68 71	Young Brothers, Limited Interisland freight transportation. www.youngbrothershawaii.com Saltchuk Resources Foss Maritime Company	Joseph A. Boivin -Pres. Sandra W. Larsen -VP, Legal & Government Affairs Jeremiah Ana -Business Unit Controller	\$114.0 \$115.7 \$119.8	-1.5% -3.4%	373 372
72 71 70	Jalpak International Hawaii Inc. Tour operator. Jalpak Co. Ltd.	Toshiki Aoki -Pres., CEO	\$112.3 \$110.0 \$120.0	2.1% -8.3%	84 84
73 N/A N/A	Wyndham Vacation Ownership Hospitality industry. www.wyndhamworldwide.com Wyndham Vacation Ownership	Sean Harrison -Exec. VP Sales & Marketing	\$109.2 N/A N/A	N/A N/A	961 N/A N/A

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16 '15
74 69 79	Aloha Auto Group Ltd / DBA Aloha Kia New KIA sales, service and parts on all islands. Used vehicle sales and service on all islands. Harley Davidson, Kawasaki, and Yamaha sales, service and parts on Kaua'i and the Big Island. www.alohakia.com Aloha Kia - Hilo (dba) Aloha Kia Kauai (dba) Aloha Kia - Kona (dba) Aloha Kia - Maui (dba) Aloha Kia - Airport Aloha Kia - Leeward Aloha Kia Windward Big Island Harley-Davidson Kauai Harley-Davidson Kawasaki Yamaha	William van den Hurk -Pres., CEO Monique van den Hurk -Exec. VP, Sec., Owner Russell M. Wong -COO Alan Uyeoka -Dir. Operations	\$105.3 \$111.7 \$104.0	-5.7% 7.4%	202 204
75 79 85	Aloha Air Cargo Air cargo services. www.AlohaAirCargo.com Saltchuk	David Karp -Pres., CEO Northern Aviation Services Travis Colbert -GM, Aloha Air Cargo	\$103.8 \$92.7 \$92.8	11.9% -0.1%	394 389
76 N/A 75	Young's Market Company, LLC. Wholesale beverages; wine, spirits, beer and non-alcoholic. www.youngsmarket.com	Hugh Duncan -Exec. VP, General Manager Kelli Heen -VP, General Sales Manager Tim Garrard -VP Estates General Sales Manager Melody Yurth -VP, Pricing & Programming Teppi Waxman -VP Operations Laurie Kawasaki -VP Finance	\$102.6 N/A \$114.5	N/A N/A	180 N/A
77 75 84	Maui Varieties Ltd, HouseMart Retail hardware and crafts stores, import, exports and real estate investments. www.hmstores.com ACE Hardware Hawaii Inc. (14 stores) BFS Inc. (6 Ben Franklin Crafts) Deans Inc. Las Vegas Ace LLC (2 stores) Maui Varieties Investments Inc. (real estate and investments) Seattle Ace LLC (6 stores)	Wayne K. Kamitaki -CEO Paul K. Mizoguchi -VP, Sec. Lynn Ushijima -Asst. Sec. Guy Kamitaki -Treas.	\$102.3 \$96.8 \$93.6	5.7% 3.4%	344 321
78 112 131	Royal Contracting Co. Ltd. General contractor. www.royalcontracting.com	David C. Hulihee -Chair, Pres., CEO Leonard K.P. Leong -VP, Sec.	\$102.2 \$61.8 \$50.7	65.4% 21.9%	155 112
79 73 N/A	King Auto Group Wholesale and retail of new and used cars, service and parts on O'ahu and Kaua'i. www.kingautocenter.com, www.kingwindwardnissan.com, www.infinitiuhonolulu.com Infiniti of Honolulu King Chrysler/Dodge/Jeep (dba) (DBA) King Windward Nissan, King Auto Center, Infiniti of Honolulu King Windward Nissan (O'ahu),	Michael D Niethammer -Pres. Keoni Hansen -VP	\$101.8 \$99.5 N/A	2.3% N/A	158 168
80 N/A N/A	Allstate Insurance Co. Insurance including property, casualty, life, commercial, group and individual; life and health products; retirement and investment products. www.allstate.com	George E. Sakai -Market Business Consultant Terence Enoki -Mgr., Market Claim Steve Peters -Market Business Consultant	\$101.5 ¹ N/A N/A	N/A N/A	N/A N/A
81 72 80	Na Hoku, Hawaii's Finest Jewelers Since 1924 Fine jewelry designer, manufacturer and retailer. www.NaHoku.com Pearl Factory, Hawaii's Original Pearl-in-the-Oyster	Edward D. Sultan -Chair, CEO Steven J. Bookatz -Pres., COO	\$100.0 \$100.0 \$100.0	0.0% 0.0%	536 521
82 74 81	Pacific Guardian Life Insurance Co., Ltd. Life, group and TDI insurance, employee benefit plans. www.pacificguardian.com Meiji Yasuda Life Insurance Company	Alan M. Goda -Chair, General Counsel Hisashi Matsuki -Pres., CEO	\$98.0 \$98.0 \$95.0	0.0% 3.2%	130 129
83 95 108	Hawaii Foodservice Alliance LLC Wholesale food distribution and manufacturing. www.hfahawaii.com Hearth & Harvest Bread Company Sunnyside Egg Company Sunnyside Milk Company Surf Kids Bread Hawaii Wild Dips and Salsas Pualani Pie Company	Chad Buck -CEO, Owner	\$97.0 \$77.7 \$71.0	24.8% 9.4%	306 295

¹ per National Association of Insurance Commissioner's records

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16 '16
84 84 86	VIP Foodservice Wholesale meat, seafood, poultry, eggs, frozen foods, groceries, produce, paper products, cleaning supplies, retail grocery stores. www.vipfoodservice.com Island Grocery Depot	Lori Jio -Sec. Alton A. Nakagawa -VP Finance Brian Tokeshi -VP Operations Nelson Okumura -Pres. Roger Tacdol -Treas., Controller	\$96.2 \$91.2 \$92.6	5.5% -1.5%	180 180
85 77 87	I. Kitagawa and Co. Ltd. Retail automotive dealerships, auto parts stores. I. Kitagawa & Co. Ltd. Kama'aina Motors Kama'aina Nissan, Inc. Kona Auto Center Inc. Parts Center Hawaii Inc.	Brian I. Kitagawa -Pres.	\$95.6 \$94.1 \$91.6	1.6% 2.7%	189 206
86 108 104	The Gentry Companies Residential real estate. www.gentryhawaii.com Gentry Builders LLC Gentry Homes Ltd. Gentry Investment Properties Gentry Kapolei Development LLC Gentry KGC LLC Gentry Maui Development LLC Gentry-Pacific Ltd.	Norman Gentry -Member-Mgr. NTM LLC Quention Machida -CEO	\$95.1 \$62.8 \$75.7	51.5% -17.1%	47 48
87 76 82	L&L Drive-Inn and L&L Hawaiian Barbecue Quick service restaurants with locations in Hawai'i, 11 U.S. Mainland states, and Japan. www.hawaiianbarbecue.com L&L Franchise Inc. L&L Hawaiian Grill (Texas, Tenn., E. Coast); MixPlate by L & L	Eddie Flores -Pres., CEO Bryan P. Andaya -VP, COO Elisia Flores -CFO	\$95.0 \$95.0 \$94.5	0.0% 0.5%	1,952 1,985
88 82 90	Industrial Logistics Properties Trust ¹ Real estate investment trust. www.ilptreit.com	John Popeo -Pres., COO Jan Yokota -VP Pacific Region, The RMR Group Richard Siedel -CFO	\$93.4 \$91.3 \$89.9	2.3% 1.6%	14 9
89 97 N/A	Hawaiian Hotels and Resorts ² Hotel owner and operator. www.hawaiianhotels.com Pleasant Travel Service Inc. Royal Lahaina Resort Royal Kona Resort Kauai Shores Hotel	Gary G. Hogan -CEO Tom Bell -Pres.	\$93.0 \$76.0 N/A	22.4% N/A	716 618
90 93 103	C. S. Wo & Sons Ltd. Retailing of household furniture, investments, commercial property rentals. www.cswo.com R.C. Wo & Sons Ltd. Ashley Homestores (dba) C. S. Wo (dba) HomeWorld (dba) SlumberWorld (dba) Tropical Advertiser Ltd. (100% owner) Red Knot (dba)	Michael J. Wo -Owner Robert W Wo -Owner, Executive Team Wendell J Wo -Owner, Exec. Craig Scott Wo -Owner, Executive Team Bennett R. Wo -Owner, Exec. Edmund N Nakano -Executive Team, Corp. Sec. Treas.	\$90.0 \$80.0 \$76.0	12.5% 5.3%	310 300
91 99 110	New City Nissan - Rosebridge LLC Retail new and used automobiles, sales and service. www.newcitynissan.com	Wesley Fujimoto -Sec.	\$87.1 \$74.9 \$69.0	16.3% 8.6%	120 113
92 90 95	Securitas Security Services USA, Inc. Security guard services, mobile patrols, alarm response, remote video monitoring. www.securitasinc.com Securitas AB	Sanj Sappal -Area VP - Hawaii, Guam Lee D. Donohue -Dir. Security Gene Stoudt -Business Development Mgr.	\$86.4 \$83.3 \$84.0	3.8% -0.8%	2,080 2,050
93 88 100	Hale Koa Hotel Armed forces recreation center-hotel dedicated to all U.S. active military, retired military and Dept. of Defense personnel and their families. www.halekoa.com US ARMY INSTALLATION MANAGEMENT COMMAND ³	Richard LeBrun -GM Hupp Kelley -AGM Limarie Perry -CFO	\$85.7 \$83.5 \$79.8	2.7% 4.6%	726 742
94 91 89	Pharmacare Hawaii Inc. Pharmacy. www.pharmacarehawaii.com Pharmacare International, Inc. dba Pharmacare Pharmacy Partners, LLC dba Pharmacare LTC Value Drug Ltd Synergy MedSolutions LLC	Byron N. Yoshino -Pres., CEO Richard H. Sakurada -EVP	\$83.6 \$83.0 \$91.0	0.7% -8.8%	160 166

¹ Used to be Select Income REIT; name changed in 2018 ² Previously ranked as Pleasant Travel Services, Inc. ³ Previous parent: U.S. Army Community & Family Support Center (VA)

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16 '16
95 92 94	Suisan Group Inc. Wholesale frozen foods, dry groceries, non-food disposables, produce, wholesale and retail fresh fish. www.suisan.com Suisan Company, Limited Suisan Properties, Limited	Stephen N. Ueda -Pres., CEO, Chair	\$83.1 \$82.4 \$84.7	0.8% -2.7%	171 177
96 83 132	Group Builders Inc. Plastering, drywall, acoustical and insulation contractor, millwork, cabinetry and fireproofing. www.groupbuilders.net Group Investments LLC	Anacleto R. Alcantra -Pres. Amado Sanchez -Exec. VP Operations	\$82.0 \$91.3 \$50.0	-10.1% 82.5%	266 437
97 85 121	Alaka'i Mechanical Corp. Specialty contractor. www.alakaimechanical.com Taisei Oncho Co. Ltd. Taisei Oncho Hawaii Inc. Alaka'i Pacific, Inc.	Koji Sakate -CEO, Chair. Ralph Inouye -Pres. Ryan Ando -VP Darryl Kanno -VP Anthony T Hirata -CFO	\$81.1 \$88.2 \$57.7	-8.1% 52.8%	270 278
98 94 106	Pfueger Group New and used Honda automobile sales, leasing, parts and service. www.PacHonda.com Pfueger Inc. Pacific Auto Distributors Pacific Honda (dba)	Alan Pfueger -Pres.	\$80.5 \$78.2 \$72.7	3.0% 7.5%	111 112
99 N/A 92	Honolulu Ford New and used autos, parts and service, auto rental and leasing, fleet sales. www.honoluluford.com	Marcus Wery -GM	\$79.3 N/A \$86.0	N/A -100.0%	103 N/A
100 87 93	Hawai'i Pacific University Independent not-for-profit, post-secondary institution. www.hpu.edu Oceanic Institute (Research Affiliate)	John Y. Gotanda -Pres. Matthew Liao-Troth -Sr. VP and Provost Jan Boivin -Sr. General Counsel & Board Secretary Bruce Edwards -Sr. VP, CFO	\$79.0 \$86.0 \$85.0	-8.1% 1.2%	455 478
101 N/A N/A	Humana Health insurance. www.humana.com	Bruce D Broussard -Pres., CEO Roy A Beveridge -Chief Medical Officer	\$78.7 ² N/A N/A	N/A N/A	N/A N/A
102 98 102	City Mill Company, Ltd. Retail home-improvement center and storage and organization stores. www.citymill.com Simply Organized LLC	Steven C. Ai -Pres., CEO Carol Ai May -VP, Sec. Shari Komo-Matsueda -CFO	\$76.7 \$75.9 \$76.1	1.1% -0.3%	276 284
103 102 112	JBG Corporation Marine cargo handling. www.mhrhawaii.com McCabe, Hamilton & Renny Co. Ltd.	Robert T. Guard -Chair, CEO Kim Hudson Chock -Controller, CFO Matthew Guard -Pres., CEO	\$75.3 \$69.3 \$67.2	8.7% 3.2%	337 329
104 89 96	Isemoto Contracting Co. Ltd. General contractor: woodframe, concrete, masonry structures, heavy site excavation, road and highway construction, water, sewer and drainage construction, golf courses.	Larry S Isemoto -Chair Leslie K Isemoto -Pres.	\$74.7 \$83.4 \$83.2	-10.4% 0.3%	193 218
105 104 99	New York Life Insurance Co. Insurance & financial services. www.honolulu.nyloffices.com New York Life & Annuity Corp. Mainstay Mutual Funds	Sayaka Ogura -Senior Partner David Glaser -Director of Development Roger M. Higa -Partner Debbie Cowan -Managing Partner Mike Takazono -Partner Damien Osaka -Partner	\$73.2 \$67.2 \$79.9	8.9% -15.8%	136 136
106 96 107	Hawaii Employers' Mutual Insurance Co. Inc. Insurance: workers compensation. www.hemic.com HEMIC Management Services LLC	Martin J. Welch -CEO Jason Yoshimi -Pres., CFO Paul Naso -General Counsel Tammy Teixeira -VP Agency Management & Service Regina Harris -VP Underwriting Faye Bueno -VP Administration Milia Leong -VP Claims & Medical Management	\$72.7 \$76.6 \$72.4	-5.1% 5.7%	88 85
107 101 111	Territorial Savings Bank Banking. www.territorialsavings.net Territorial Bancorp Inc. Territorial Financial Services Inc. Territorial Real Estate Co. Inc.	Allan S. Kitagawa -Chair, Pres., CEO Vernon H. Hirata -Vice Chair, Co-CEO Ralph Y. Nakatsuka -Vice Chair, Co-CEO	\$72.2 \$69.9 \$67.6	3.3% 3.4%	270 265

¹ Previously ranked as Honolulu Ford, Lincoln, Mercury ² per National Association of Insurance Commissioners records

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	'17 '16 '15	—Sales (\$Mil)— % Change % Change	—Employees— '17 '16 '15
108 107 114	Morgan Stanley Wealth Management Investment services, comprehensive wealth planning and management. www.morganstanleybranch.com/honolulu/hi/	Clyde Matsusaka -Branch Mgr., Exec. Director Jeff Altenhof -Complex Risk Officer Thomas Lambert -Branch Mgr. Maui Office	\$72.0 \$65.0 \$65.0	10.8% 0.0%	140 150
109 100 109	DTRIC Insurance Personal automobile, homeowners, renters, umbrella and commercial lines of insurance. www.DTRIC.com Aioi Nissay Dowa Insurance Co., Ltd.	Michele K. Saito -Pres., CEO	\$69.5 \$70.0 \$70.5 ¹	-0.8% -0.7%	102 101
110 N/A N/A	United Services Automobile Association Property and casualty insurance. www.usaa.com	Stuart Parker -CEO Laura Bishop -Exec. VP, CFO	\$69.2 ² N/A N/A	N/A N/A	N/A N/A
111 110 119	HawaiiUSA Federal Credit Union Federal credit union. www.hawaii-usafcu.com	Karl Yoneshige -Pres. & CEO Harlan Y Kimura -Chair	\$67.8 \$62.1 \$59.0	9.2% 5.1%	328 317
112 106 125	HawkTree International Inc. Logistical services: moving, storage, trucking, courier, conventions, shredding and files. www.hawktree.net Aloha Isle Moving, Inc. Island Movers (dba) Pacific Courier Pro-File Record Systems Aloha Int'l Moving Services International Convention Services HawkTree Land	Donald M Takaki -Chair, CEO Donn M. Takaki -Pres. Ryan Z Takaki -Vice Chair	\$66.0 \$65.6 \$55.2	0.6% 18.8%	461 461
113 115 134	Hawaii State FCU Federal credit union. www.HawaiiStateFCU.com	Andrew Rosen -Pres., CEO Rachael Sasaki -EVP, CAO Craig Warren -EVP Sales & Sales Support Edmund Pang -Sr. VP, CFO Joel Kumabe -Sr. VP, CIO Elliot Hatico -Sr. VP, Sales & Branch Operations	\$62.2 \$55.5 \$48.6	12.1% 14.2%	314 271
114 138 142	Lili'uokalani Trust Private foundation dedicated to thriving Hawaiian children. onipaa.org	Robert H. Ozaki -Pres., CEO LeeAnn E.P. Crabbe -VP Dawn Harflinger -VP, CFO Michelle Nalei Akina -VP, Chief Program Officer	\$61.3 \$41.7 \$44.3	47.0% -5.8%	160 160
115 81 105	RAM Corporation General contractor. www.abshawaii.com dba Allied Builders System	Gary E. Oda -Pres. Justin Izumi -VP	\$60.5 \$92.4 \$75.4	-34.6% 22.5%	69 67
116 118 139	Bacon-Universal Co. Inc. Heavy equipment, agriculture sales and rentals distributor, related repairs, parts and services. www.baconuniversal.com Yoshire International Ltd. LBR SOLAR LLC	Phillip John Silich -Pres., CEO Adrian Silich -VP Operations Jean Yoshizaki -Mgr. Accounting Michael Souza -Equipment Mgr. Stephen Burke -Sales & Marketing Mgr. Max Mayeda -Parts Mgr. Lloyd Hoshida -Big Island Mgr. Glenn Ponce -Maui Branch Mgr. Brooks Uyeshiro -Hilo Asst Branch Mgr	\$59.4 \$53.5 \$46.8	10.9% 14.3%	103 98
117 114 123	Kuhio Auto Group New and used car dealers, auto parts and services Chevrolet, Cadillac, Ford, Mazda, Nissan, Hyundai. www.kuhioautogroup.com Kuhio Chevrolet Kuhio Ford Kuhio Hyundai Kuhio Mazda Kuhio Nissan Kuhio Kustoms Kuhio Rent A Car	Danny Mackey -Pres. Ryan Mackey -VP Cindy Lund -Controller	\$58.8 \$55.8 \$56.1	5.3% -0.5%	112 104
118 111 98	Coastal Construction Co. Inc. General building contractor. www.coasthi.com	Kenneth M. Sakurai -Pres., Sec. Les Masutani -VP	\$57.5 \$62.0 \$81.9	-7.3% -24.3%	200 250
119 N/A N/A	Liberty Mutual Fire Insurance Co. Property and casualty insurance. www.libertymutual.com	David H Long -Chair, CEO Neeti Bhalla Johnson -Exec. VP	\$57.1 N/A N/A	N/A N/A	N/A N/A

1 Per DCCA Report 2 per National Association of Insurance Commissioner's records

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	'17 '16 '15	—Sales (\$Mil)— % Change % Change	—Employees— '17 '16
120 113 117	Zephyr Insurance Co., Inc. Residential hurricane insurance. www.zephyrins.com HI Holdings Inc.	Richard T. Toyama -Pres., CEO Amori R. Ogata -EVP, COO, CFO Robert Lee -Exec. VP Marketing	\$55.3 \$58.0 \$63.9	-4.6% -9.2%	18 17
121 125 145	Coldwell Banker Pacific Properties LLC Real estate. www.coldwellbankerhomes.com NRT LLC ¹	Mike James -Pres. Hawaii	\$55.0 \$49.4 \$43.8	11.3% 12.8%	50 53
122 123 137	Hardware Hawaii Retail & wholesale hardware stores, home centers and lumber yards. www.hardwarehawaii.com HH Holdings, Inc. ² Hardware Hawaii Kailua LLC Hardware Hawaii Kaneohe LLC Hardware Hawaii Kapolei LLC Hardware Hawaii Kauai LLC Hardware Hawaii Mapunapuna LLC	David R. Lundquist -Pres., CEO Barry N. Lundquist -Exec. VP David Purington -Dir. Merchandising Byron L. Ige -VP	\$53.4 \$50.3 \$47.2	6.2% 6.6%	186 185
123 120 138	Chaminade University of Honolulu Non-profit post-secondary education. www.chaminade.edu	Lynn Babington -Pres. Helen Whippy -Provost Aulani Austin Kaanoi -VP Finance and Facilities Diane Peters-Nguyen -VP Institutional Advancement Helen Turner -VP for Innovation	\$51.1 \$51.5 \$46.9	-0.7% 9.7%	276 279
124 129 146	REHAB Hospital of the Pacific Comprehensive inpatient and outpatient physical and medical rehabilitation services. www.rehabhospital.org Rehabilitation Hospital of the Pacific Foundation REHAB at Aiea REHAB at Hilo REHAB at Nuuanu KJ & Beatrice Luke Specialty Clinic at Nuuanu REHAB's Physicians Clinic Rehabilitation Hospital of the Pacific	Timothy J. Roe -Pres., CEO Jason Chang -Chief Medical Officer, VP Medical Affairs Wendy Manuel -VP, CFO Colbert Seto -CIO Susie Gabriel -VP Clinical Services	\$50.1 \$47.9 \$43.5	4.5% 10.3%	313 360
125 126 140	'Iolani School Primary and secondary education. www.iolani.org	Timothy R. Cottrell -Head of School Mark M. Mugiishi -Chair Reid Gushiken -CFO	\$49.7 \$49.3 \$45.3	0.8% 8.8%	345 345
126 128 135	Hawaii Community Foundation Nonprofit community foundation. www.hawaiicomunityfoundation.org	Micah Kane -Pres., CEO Christine van Bergeijk -Sr. VP Strategies, Initiatives & Networks Wallace G.K. Chin -CFO, Sr. VP Thomas Kelly -VP Knowledge, Evaluation and Learning Curtis K. Saiki -Sr. VP Philanthropy & General Counsel Amy Luersen -VP Community Grants & Investments Katharine Lloyd -Sr. VP Engagement, Culture & Donor Experience Lynelle Marble -Sr. Director of Communications	\$48.6 \$48.4 \$48.1	0.4% 0.6%	64 68
127 121 126	Hawaiian Isles Enterprises Inc. Wholesale cigarettes and tobacco products. Hawaiian Isles Distributors (dba)	Glenn L. Boulware -VP, COO	\$48.5 \$51.1 \$54.7	-5.1% -6.6%	4 4
128 147 160	Pleasant Holidays LLC Tour operator, travel services and Hawai'i destination activities. www.pleasantholidays.com	Jack E. Richards -Pres., CEO Dal DeWolf -Sr. VP, CFO Mark A. Klaschka -VP, Mng. Dir. Hawaii Beth Nickerson -VP Product Development & Partner Relations Amy Terada -VP Marketing	\$46.0 \$36.0 \$35.0	27.8% 2.9%	105 78
129 135 147	Star of Honolulu Cruises & Events Excursion boat operators, bus tour and transportation. www.starofhonolulu.com Ronald D. Howard Inc. (dba Stars of Paradise, Tours & Attractions) Aqua Marine (Waikiki) LLC Paradise Cruise Ltd. (dba Star of Honolulu Cruises & Events) Paradise Imaging Inc. RDH Transportation Services Inc. (dba Royal Star Hawaii Motorcoach Tours & Destination Services) Stars in Waikiki LLC (Legends in Concert Waikiki)	Ronald D. Howard -Pres. Layne H. Wada -Mng. Dir., VP Finance Richard Davison -VP Operations Mitzi Hirasawa -VP Sales and Marketing Donna M. Nakamura -Treas.	\$45.7 \$44.5 \$42.4	2.5% 5.0%	490 609

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16
130 136 141	Merrill Lynch Wealth management for individuals, businesses, foundations and endowments; retirement plans and institutional consulting. www.ml.com Bank of America	Joseph Leland Lowery -Managing Director, Market Executive	\$45.0 \$44.0 \$45.0	2.3% -2.2%	120 110
131 124 133	Windward Auto Sales Inc. New & used car and truck sales. Parts and service. www.windwardauto.com Windward Dodge Chrysler Jeep (dba) Windward Hyundai (dba)	Louis VeDova -Pres. Jerry V. Romano -GM	\$45.0 \$49.5 \$50.0	-9.2% -1.0%	94 90
132 140 157	The Salvation Army Social services nonprofit: emergency food, housing, clothing, drug/ alcohol treatment, job skills training, homeless drop-in centers, youth programs, senior affordable housing, holiday assistance. The Salvation Army Kroc Community Center focuses on the arts, recreation and education. hawaii.salvationarmy.org	John Mitchell Chamness -Divisional Commander Jennifer Oyer -Chief Development Officer	\$44.3 \$40.2 \$36.6	10.1% 10.0%	340 303
133 N/A 130	Farmers Insurance Hawaii, Inc. Property and casualty-insurance products. www.farmershawaii.com Farmers Insurance Exchange American Pacific Insurance Co. Inc. Hawaii Insurance Consultants, Ltd. veyond Technology Solutions, LLC veyond Pacific Technology Solutions, LLC	Ann T Nakagawa -Exec. VP	\$44.0 ¹ N/A \$51.2 ²	N/A -100.0%	N/A N/A
134 133 122	Love's Bakery Inc. Wholesale manufacturer of bakery products. www.lovesbakeryhawaii.com Love's Bakery (dba)	Byron J.M. Chong -Pres.	\$43.0 \$46.1 \$57.4	-6.6% -19.8%	311 289
135 137 127	Prince Waikiki Resort hotel rooms, restaurants, meetings, groups, banquet events and golf. princewaikiki.com Prince Resorts Hawaii	Charles Abbott -GM Kisan Jo -Pres.	\$43.0 \$43.3 \$52.2	-0.6% -17.0%	301 342
136 145 161	Bowers + Kubota Consulting, Inc. Engineering and architecture. www.bowersandkubota.com	Brian Bowers -Pres., CEO Dexter Kubota -VP	\$42.9 \$37.0 \$34.8	16.0% 6.1%	185 180
137 N/A N/A	Heide & Cook LLC. HVAC, elevators, plumbing, sheet metal fabrication and installation, portable AC rentals. www.heidecook.com Chugach Alaska Corporation	Earle S. Matsuda -CEO Todd Y Williams -Pres. Ann Takamamori -VP Admin	\$42.0 N/A N/A	N/A N/A	162 N/A
138 N/A 155	Inter Pacific Motors Inc. New and used vehicle sales and service, advertising agency, rustproofing service, automobile detailing, window tinting, spray-on lining and auto accessories. www.fordhawaii.com Orchid Isle Auto Center Inter Pacific Motors Inc. Big Island Car Wash Inc. Inter Pacific Export Co. Inc., dba Inter Pacific Advertising Inter Pacific Motorsport and Racing	Joseph W. Hanley -Chair, Pres. Diana L. Hanley -Treas. Mary Hanley Espejo -Sec. Grace Pacheco -Controller	\$42.0 \$41.0 \$37.4	2.3% 9.7%	68 67
139 143 151	Maui Medical Group Inc. Healthcare service. www.maui-medical.com	Jennifer Akiona -CFO Clifford Alakai -Administrator William Mitchell -MD	\$41.7 \$39.0 \$40.0	6.7% -2.3%	318 285
140 155 175	Kualoa Ranch Hawaii, Inc. Visitor attraction and recreational activities, cattle ranching, diversified agriculture, real estate. www.kualoa.com	John Morgan -Pres., CEO	\$41.5 \$32.9 \$29.8	26.1% 10.5%	312 290
141 142 153	Mid-Pacific Institute Pre-K to 12 independent school. www.midpac.edu	Paul A. Turnbull -Pres., CEO Patrick F. Garvey -VP Operations, CFO	\$40.9 \$39.3 \$38.0	4.0% 3.5%	255 248
142 141 152	Sutter Health Pacific Kahi Mohala Psychiatric hospital. www.sutterhealth.org/kahi Sutter Health Sutter Health Pacific Kahi Mohala	Leonard Licina -CEO Quin H. Ogawa -CFO	\$40.1 \$39.5 \$38.9	1.4% 1.6%	179 185

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—	
			'17 '16 '15	% Change % Change	'17 '16 '15	% Change % Change
143 170 183	YMCA of Honolulu The YMCA of Honolulu is dedicated to strengthening communities through youth development, healthy living and social responsibility. www.ymahonolulu.org	Michael F. Broderick -Pres., CEO	\$39.4 \$27.9 \$27.6	41.4% 1.1%	181 178	
144 148 149	Maui Divers Jewelry Fine jewelry manufacturer, wholesaler and retailer. www.mauidivers.com	Todd Taniguchi -VP, CFO Cole Slater -VP Manufacturing & Design Savina Makalena -VP Sales Edward Gerard -Pres., CEO Lori Alvarez -VP Human Resources Tina Rivera -Corp. Sec.	\$38.7 \$35.8 \$40.8	8.1% -12.3%	244 277	
145 146 164	Fernandez Entertainment, Inc. Amusement and entertainment, restaurants, toys and merchandise wholesaling, video and amusement equipment distribution and servicing, food and beverage concessions. Fernandez Events LLC Fernandez Investments LLC. Fun Factory, Inc Fun Time Concessions LLC Merchandise International Inc. Retail Entertainment Concepts Inc. Retail Concepts International LLC Fernandez Properties Fun Foods LLC Rock N Fun LLC	Linda M. Fernandez -Pres., CEO Steven Y.H. Lau -EVP, CFO Scott Fernandez -Pres. E.K. Fernandez Shows, Fernandez Events LLC, & Fun Time Concessions LLC Donna K. Smith -Exec. VP Fernandez Events LLC Warren Asing -EVP, COO, Fun Factory, Inc.	\$38.4 \$36.3 \$33.9	5.9% 7.1%	300 250	
146 144 154	St. Francis Healthcare System of Hawaii Hospice, skilled nursing, senior affordable housing, caregiving, companion care, adult day care, personal care, pre-school, senior wellness, senior fitness. www.stfrancishawaii.org	Jerry J. Correa -Pres., CEO Sister Davilyn Ah Chick -Chair	\$37.6 \$38.1 \$37.7	-1.3% 1.1%	242 223	
147 149 163	Crum & Forster Property and casualty insurance. www.cfins.com The North River Insurance Company United States Fire Insurance Company	Lloyd F. Chaffin -Exec. VP	\$36.5 \$35.2 \$34.0	3.7% 3.5%	66 64	
148 190 N/A	Na Alii Consulting & Sales, LLC Base logistics and contract acquisition management. Management, IT, and environmental services. Native Hawaiians scholarships and philanthropy. www.na-alii.com	Cariann Ah Loo -Pres. Jason Greenawalt -VP Wain Iwaki -VP	\$34.6 \$22.8 \$10.0	51.3% 129.1%	169 102	
149 154 158	American Machinery Heavy equipment sales, rental and servicing. www.americanmachineryhawaii.com	Gordon Ogi -Pres. Albert Law -Controller Eric Fu -Service Mgr. Dan Christenson -Parts Mgr.	\$33.0 \$33.0 \$35.0	0.0% -5.7%	59 57	
150 N/A 168	Sen Plex Corp. Real estate development and rental. Mechanical contracting. Restaurant design, installation and supply. Air-conditioning maintenance and plumbing service. www.senplex.com Oahu Air Conditioning Service Inc. Oahu Plumbing & Sheet Metal Ltd. Sen Plex Corp.	Brian Sen -Pres. Norman Tada -Exec. VP Nancy Sato -VP	\$32.8 N/A \$32.0	N/A N/A	129 N/A	
151 153 180	Hawai'i Life Real Estate Services, LLC Real estate & vacation rentals www.hawaiilife.com	Matthew G Beall -CEO Winston Welborn -Creative Dir., Owner	\$32.7 \$33.5 \$28.5	-2.3% 17.6%	42 41	
152 152 148	Haleakala Solar Inc. Contractors specializing in solar and alternative energy, energy conservation systems, lighting, energy management, service of solar hot water and PV systems. Battery storage systems. www.haleakalasolar.com Haleakala Energy Solutions	James Whitcomb -CEO Lambert Keali'iho'omaluu Ho'opi'i -COO, VP	\$32.6 \$33.5 \$42.0	-2.7% -20.2%	131 124	
153 151 166	Hale Makua Health Services Nursing campuses and home health services; rehabilitation services; day health services; short-term respite services; adult residential care home. www.halemakua.org Caregivers Maui Hale Makua Foundation	Wesley Lo -CEO	\$32.4 \$34.7 \$33.4	-6.6% 3.8%	384 456	

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16 '16
154 119 128	American Electric Co. LLC Electrical contracting and services. www.americanelectric.com Hawaii Select Investments	Robert D. Dewitz -Chair David Moakley -VP Sandra Brewer -CFO Doug Sangillo -VP Construction Clark Tyler -VP Chief Estimator Ray Hose -Pres. Jason Chai -GM Maui	\$32.3 \$52.0 \$52.0	-37.8% 0.0%	140 175
155 166 178	Big Island Motors Inc. dba Hilo-Kona Mazda Subaru Hyundai New and used car dealership. www.bigislandmotors.com	Wayne K. DeLuz -Pres.	\$32.3 \$30.2 \$28.8	7.0% 4.8%	56 58
156 174 219	Royal Hawaiian Orchards, L.P. Macadamia farm. www.royalhawaiianorchards.com	Scott C. Wallace -Pres., CEO	\$32.2 ¹ \$26.7 \$18.5 ²	20.8% 44.0%	N/A 90
157 173	Hawaii Foodbank Inc. Nonprofit organization providing food to 287,000 islanders in need, including nearly 48,000 keiki and over 46,000 kupuna. www.hawaiifoodbank.org	Connie Bennett -Dir. of Finance Malcolm Inamine -Interim Pres., CEO Laura Kay Rand -VP, Chief Impact Officer	\$31.9 \$32.1 \$30.0	-0.6% 6.9%	43 N/A
158 150 159	Atlantis Submarines Hawaii LLC State's largest attractions operator encompassing passenger submarines, whale watch and sunset dinner cruises. www.atlantissubmarines.com Atlantis Adventures LLC Atlantis Cruises LLC.	Ronald K Williams -Pres., CEO Estella Berg -CFO George Ann Skandis -VP, Human Resources	\$31.2 \$34.9 \$35.0	-10.6% -0.3%	197 196
159 168 181	Aloha Pacific Federal Credit Union Credit union. www.AlohaPacific.com CUSO of Hawaii Services, LLC CUSO of Hawaii Properties, LLC dba Aloha Premier Realty CUSO of Hawaii Investments, LLC	Gary Iwai -Chair Vince J. Otsuka -Pres., CEO	\$31.0 \$29.2 \$28.0	6.1% 4.3%	143 143
160 162 165	Goodwill Industries of Hawaii, Inc. Nonprofit human service agency. www.higoodwill.org	Laura D. Smith -Pres., CEO Carol Taira -VP Finance, CFO Katy Y. Chen -COO	\$31.0 \$31.2 \$33.8	-0.9% -7.5%	530 519
161 167 169	G70 Architecture, planning and environmental services, interior design, civil engineering, sustainable development, technology services. www.g70.design	Charles Y Kaneshiro -Pres., COO Norman G.Y. Hong -Vice Chair, CEO Francis S. Oda -Chair Linda C. Miki -Vice Chair, Principal Sheryl B. Seaman -Vice Chair	\$30.6 \$29.7 \$31.5	2.8% -5.6%	110 110
162 165 172	Cades Schutte LLP Law firm. www.cades.com	Marc E. Rousseau -Management Committee Ryan M Wilson -Partner and Management Committee Member Nathan T Okubo -Partner and Management Committee Member Brenda Kumabe -COO	\$30.0 \$30.4 \$30.3	-1.3% 0.3%	135 132
163 156 198	Child & Family Service Human services. www.childandfamilyservice.org Hawaii International Child	Karen Tan -LCSW, Pres., CEO Joey Keahiolalo -MSW, Chief Program Officer Christie Onato -MA, Chief Performance Officer Anne Marie Rizzo -CFRE, Chief Advancement Officer Vivian Yasunaga -MPA, CFO	\$29.6 \$32.7 \$23.8	-9.6% 37.6%	279 277
164 163 177	Bargreen Ellingson ³ Hotel and restaurant supply and design. www.bargreen.com	Kevin Scott Wilkinson -GM Hawaiian Islands	\$29.5 \$31.0 \$29.1	-4.8% 6.5%	65 63
165 161 171	HIE Holdings Inc. Manufacturer and wholesaler of roasted coffee; processor and wholesaler of purified bottled water. www.hawaiianisles.com Hawaiian Isles Kona Coffee Co. Ltd. Royal Hawaiian Water Co. Ltd.	Glenn L. Boulware -VP, COO	\$29.5 \$31.3 \$31.3	-5.8% 0.0%	175 180
166 139 187	Aqua Engineers Inc. Aqua Engineers, Inc. provides full service water and wastewater operations and maintenance, engineering services, construction management, financial services and energy solutions. www.aquaengineers.com Aqua Puhi, LLC	Francis Kenneth Davis -Pres., CEO, Chair David T Paul -Sr. VP, Dir. Engineering & Construction Services Greg Wilson -VP Dir. Operations Valerie A Matias -HR Director John Kevin Newton -CFO	\$29.3 \$41.2 \$26.9	-28.9% 53.2%	100 97

¹ Per RHO financial statements ² Per SEC ³ Formerly American Restaurant Supply

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'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16 '16
167 172 193	Hawaii National Bank Financial institution. www.HawaiiNational.bank Hawaii National Bancshares Inc.	Warren K.K. Luke -Chair, CEO Bryan Luke -Pres., COO Ricky Ching -Exec. VP, CFO	\$28.8 \$27.2 \$25.6	6.1% 5.9%	172 174
168 171 211	S & M Sakamoto, Inc. General contractor. www.smsihawaii.com S Group Inc.	Gerard Sakamoto -Chair Dale Sakamoto Yoneda -Pres.	\$27.6 \$27.4 \$20.9	0.4% 31.1%	37 33
169 173 192	Catholic Charities Hawai'i Nonprofit human and behavioral health services. www.catholiccharitieshawaii.org Catholic Charities Housing Development Corp.	Terry Walsh -Pres., CEO	\$27.4 \$26.9 \$26.0	1.6% 3.7%	221 230
170 169 186	Kahala Nui Continuing care retirement community. www.kahalanui.com Kahala Senior Living Community, Inc. LiveWell At Iwilei by Kahala Nui	Patrick J. Duarte -Pres., CEO	\$27.2 \$28.3 \$26.9	-3.7% 5.1%	250 250
171 179 205	Kama'aina Kids Educational community & environment multi-service organization. www.kamaainakids.com	Raymond C. Sanborn -Pres., CEO Mark S. Nishiyama -Co-Founder, VP Kathleen Hew -VP Buffy Owens -COO,VP Brandon A. Jolley -CFO	\$26.8 \$25.6 \$22.4	4.8% 14.4%	1,187 883
172 175 196	The Castle Group, Inc. Hotel and resort management. www.castleresorts.com	Alan Mattson -Pres., COO	\$26.3 \$26.3 \$24.2	-0.2% 8.6%	650 650
173 178 200	Fresh Island Fish Co. Inc. Fish wholesale, restaurant (Uncle's). www.freshislandfish.com Uncles Fish Market & Grill	Bruce Johnson -Chair Tim Campbell -CEO	\$26.0 \$26.0 \$23.0	0.0% 13.0%	105 120
174 180 194	Paradigm Construction LLC General contracting, construction. www.paradigmhi.com	Alex M Kwon -Pres.	\$25.6 \$25.2 \$25.0	1.8% 0.5%	50 45
175 159 167	Native Hawaiian Veterans LLC UXO remediation, program management, staff augmentation, equipment installation and maintenance. IT installation. www.nativehawaiianveterans.com	Raymond Jardine -Chair, CEO	\$25.6 \$31.8 \$33.3	-19.6% -4.4%	200 260
176 160 182	Honolulu Builders, LLC General contractor performing commercial, design/build, hospitality and residential construction. www.honolulubuilders.com	Dan Jordan -Principal Tom Ryan -Principial	\$24.8 \$31.8 \$27.6	-21.9% 15.3%	39 54
177 186 221	Hawaiian Tel FCU Credit union. www.hitelfcu.com	Norman Okimoto -Pres. Randall Okamoto -VP Loans Wendy Cheung -VP Controller Paulette Ito -VP Marketing and IT Anna Arii -VP Human Resources	\$24.6 \$23.3 \$18.1	5.5% 28.6%	112 98
178 130 202	Maui Land & Pineapple Co. Inc. Real estate development and management. www.mauiland.com Kapalua Land Co. Ltd. Kapalua Water Co. Ltd. Kapalua Waste Treatment Co. Ltd.	Warren H. Haruki -Chair, CEO	\$24.4 \$47.0 \$23.0	-48.1% 104.3%	15 17
179 189 207	Hawai'i Preparatory Academy Independent school K-12. www.hpa.edu	Robert McKendry -Head of School Dan Petriil -CFO Fred Wawner -Dean/Students	\$24.3 \$22.9 \$22.0	6.0% 4.2%	148 143
180 N/A N/A	Pacific Meritage Chili's Grill & Bar restaurant. chilishawaii.com Chili's Grill & Bar	Kelly June Scarbrough -Pres. Bryan David Anderson -Area Director	\$24.2 N/A N/A	N/A N/A	325 N/A
181 192 232	Contract Furnishers of Hawaii Inc. Herman Miller Certified Dealer providing contract furnishings to businesses, government, health care and higher education. www.op-hawaii.com Office Pavilion	Geraldine A. Hayes -Chair Bruce C. Shewalter -Pres. Sales & Operations Leanne Hachey -Design Dir. Wendy Shewalter -CEO	\$24.0 \$22.5 \$16.1	6.8% 39.3%	42 44

HAWAII BUSINESS TOP 250

	'18 COMPANY	CHIEF EXECUTIVES		—Sales (\$Mil)—	—Employees—
	LINE OF BUSINESS			'17	'17
	WEB SITE			% Change	'16
	PARENT COMPANY			'16	'16
	SUBSIDIARIES			'15	
182	The Art Source, Inc.	Kent Untermann -Pres.	\$23.5	-2.1%	185
184	Manufacturer and retailer of framed art, cabinets and closet	Lori Untermann -VP	\$24.0	-9.4%	190
190	systems and related items. Retail of top slipper brands. www.picturesplus.net California Closets closet systems Hawaii Pictures Plus Island Sole Pictures Plus Prints Island Art and Sole Exotic Woodlines	Lon Miyaguchi -VP Operations Tucker Watanabe -Sec., Treas. Liza Inouye -Marketing Exec.	\$26.5		
183	Maryknoll School	Perry K. Martin -Pres.	\$23.0	0.0%	150
188	Education.	Shana M. Tong -VP	\$23.0	0.0%	150
201	www.maryknollschool.org		\$23.0		
184	Wells Fargo Advisors	Thomas Kevin McCarthy -Sr. VP, Branch Mgr.	\$22.8	-3.4%	48
185	Financial services.		\$23.7	5.9%	44
206	wellsfargoadvisors.com Wells Fargo		\$22.3		
185	RevoluSun Smart Home	Joshua F. Powell -CEO, RME	\$22.5	-14.1%	65
176	Design and installation of solar energy, energy storage and smart	Eric Carlson -Chief Innovation Officer	\$26.2	-53.3%	55
124	home energy efficiency products. www.RevoluSun.com	Colin Yost -COO Dave Gorman -Principal director of sales Pam Joe -Principal	\$56.1		
186	Hawaiian Sun Products Inc.	Brian K Tsuruda -Pres.	\$22.2	2.3%	113
195	Manufacturer of tropical fruit juices, jams, jellies and candy.	Roy Kurihara -VP	\$21.7	-4.4%	107
204	www.hawaiiansunproducts.com		\$22.7		

HAWAII BUSINESS TOP 250

'18	COMPANY	CHIEF EXECUTIVES	'17	—Sales (\$Mil)—	—Employees—
'17	LINE OF BUSINESS		'16	% Change	'17
'16	WEB SITE		'15	% Change	'16
	PARENT COMPANY				
	SUBSIDIARIES				
187	Fujikawa Associates Inc.	Robert K. Fujikawa -Pres. Samuel Fujikawa -CEO	\$22.0	13.5%	85
200	Mechanical contractor.		\$19.4	-6.3%	92
212	www.contmech.com Continental Mechanical of the Pacific		\$20.7		
188	Grove Farm Company, Inc.	Warren H. Haruki -Pres., CEO	\$21.5	20.1%	14
205	Land development and property management including agricultural,		\$17.9	-1.1%	14
222	residential, commercial and industrial properties. www.grovefarm.com Grove Farm Land Corp. Grove Farm Properties Inc. Haili Moe, Inc. Haupu Land Company Kodani & Associates Engineers Mahaulepu Farm Resource Recovery Solutions Waiahi Water Visionary, LLC		\$18.1		
189	Japan Airlines Co., Ltd.	Hiroshi Kuroda -VP Regional Manager	\$21.4	-7.0%	97
187	International airline.		\$23.0	9.0%	102
210	www.ar.jal.com		\$21.1		
190	AHL	Bettina Mehnert -Pres., CEO Emile C Alano -VP, COO Lisa Rapp -Principal	\$21.4	-1.4%	81
194	Architecture, interiors, planning, sustainability		\$21.7	-0.7%	83
208	www.a hl.design		\$21.9		
191	Finance Factors Ltd.	Russell James Lau -Chair, CEO Steven J. Teruya -Pres., COO Kristi L. Maynard -Exec. VP, CFO	\$21.3	4.5%	126
198	Depository financial services loan company.		\$20.4	-10.5%	120
203	www.financefactors.com Finance Enterprises Ltd.		\$22.8		

HAWAII BUSINESS TOP 250

'18	COMPANY	CHIEF EXECUTIVES	'17	—Sales (\$Mil)—	—Employees—
'17	LINE OF BUSINESS		'16	% Change	'17
'16	WEB SITE		'15	% Change	'16
	PARENT COMPANY				
	SUBSIDIARIES				
192	3M Hawaii Sales and distribution center. www.3m.com 3M	Derrick E. Hilfer -Branch Mgr.	\$21.0 N/A \$27.5	N/A -100.0%	20 N/A
193	Gather Federal Credit Union Credit union. www.gatherfcu.org	Tess Shimabukuro -Pres., CEO Walton D.Y. Hong -Chair	\$21.0 \$18.9 \$17.0	10.7% 11.5%	81 N/A
194	HFS Federal Credit Union Federal credit union. www.hfsfcu.org	Nathan N. Abe -Pres., CEO Victor Vierra -Chair	\$21.0 \$20.1 \$19.2 ¹	4.5% 4.5%	114 N/A
195	The Hawaii Group, Inc. ² Human resources solutions, payroll & benefits administration, staffing & recruiting, executive search, accounting & bookkeeping, business process outsourcing, nurse staffing, homecare, safety & risk management, training & development. www.thehawaiigroup.com Hawaii Employment Services, Inc. (HiEmployment) Hawaii Accounting, LLC (HiAccounting) Hawaii Nursing, Inc. (HiNursing) Hawaii HomeCare, Inc. (HiHomeCare) Hawaii Health Care, Inc. (HiHealthCare) Hawaii Accounting, LLC (HiAccounting)	Sean Knox -Pres. HiEmployment Teri A Bruesehoff -Pres. HiHealthCare Matthew Steven Delaney -CEO, Pres.	\$20.7 \$143.3 \$208.5	-85.5% -31.2%	49 149
196	Hagadone Corp. Commercial offset web, sheet fed and digital printing, bindery and mailing services, marketing, electronic marketing solutions and publishing. www.hagadone.com Hagadone Hawaii This Week Publications	Duane Hagadone -Chair Clinton J. Schroeder -Pres., COO	\$20.0 \$21.0 \$27.5	-4.8% -23.6%	120 122

¹ Total Interest and Non-Interest Income, per call report from National Credit Union Administration. ² Previously listed as Hawaii Human Resources, Inc. (HiHR)

HAWAII BUSINESS TOP 250

'18	COMPANY	CHIEF EXECUTIVES	'17	—Sales (\$Mil)—	—Employees—
'17	LINE OF BUSINESS		'16	% Change	'17
'16	WEB SITE		'15	% Change	'16
	PARENT COMPANY				
	SUBSIDIARIES				
197	Honolulu Museum of Art	Violet S.W. Loo -Chair	\$19.9 ¹	118.2%	N/A
231	Art museum, educational programs, theater.	Josh Feldman -Vice Chair	\$9.1	-20.2%	N/A
246	www.honoluluuseum.org	Sean O'Harrow -Dir.	\$11.4		
	Honolulu Academy of Arts				
198	Honolulu Community Action Program, Inc.	Robert N.E. Piper -Exec. Director	\$19.3	1.8%	191
203	Private, nonprofit (human services).		\$18.9	-1.4%	199
215	www.hcapweb.org		\$19.2		
199	Better Homes and Gardens Real Estate Advantage Realty	Myron N Kiriu -CEO, Owner, Realtor	\$19.2	28.7%	173
219	Real estate.	Ambur Kiriu -VP Public Relations, Owner	\$14.9	26.4%	150
245	www.betterhawaii.com	Kevin Inn -Pres.	\$11.8		
	Better Homes and Gardens Real Estate Advantage Realty North Shore	Travis Farris -Principal Broker, Owner			
	Better Homes and Gardens Real Estate Advantage Realty Valley Isle	Neessa Cappolla Farris -Dir. of Operations, Owner			
	Better Homes and Gardens Real Estate Advantage Realty West	Karin Moody-Tsutsui -Principal Broker, Owner			
		Leslie-Ann Yokouchi -Principal Broker, Owner			
200	Hickam Federal Credit Union	Carol J. Ebia -Chair	\$19.0	8.8%	105
206	Financial products and services.		\$17.5	1.9%	N/A
226	www.hickamfcu.org		\$17.1 ²		

¹ Per HOMA financial statements ² Total Interest and Non-Interest Income, per NACU call report

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	'17 '16 '15	—Sales (\$Mil)— % Change % Change	—Employees— '17 '16
201 204 216	Maui Clothing Co. Inc. Retail swimwear, clothing, accessories and gifts. www.maui clothingcompany.com Aloha Gifts & Gallery Cruise Destination Palm Escape to Maui Footprints Kapalua Logo Shop Making Waves Maui Clothing Outlet Maui Water Wear Panama Jack's Pretty Wahine Boutique Aloha	Edward D. Wayne -Pres., Chair Victoria Wayne Bowley -VP, Marketing Michael R. Hearne -GM	\$18.5 \$18.7 \$19.1	-0.9% -2.2%	109 117
202 208 247	Elite Pacific Construction, Inc. General contractor. www.elitepacific.net	Mathew Lee -Pres. Edwin Barlongo -VP Charlie Buckingham -VP Marla Yoshihiro -VP	\$18.4 \$17.3 \$11.3	6.4% 53.5%	17 17
203 213 237	Hawaii Community Federal Credit Union Federal credit union. www.hicommfcu.com	Tricia Buskirk -Pres., CEO Dean Uemura -EVP, Support Services Mel Ventura -EVP, Member Services	\$18.3 \$16.4 \$15.4	11.9% 6.1%	120 109
204 193 188	Hawaii Energy Connection LLC Sustainable energy solutions for residential and commercial photovoltaic installations. Products include solar electric, solar PV hot water, smart home energy management and energy storage. www.hawaiienergyconnection.com National Energy Connection (Plainview, NY)	Chris DeBone -Managing Partner Steve Godmere -Managing partner	\$18.0 \$22.0 \$26.8	-18.2% -18.0%	46 65
205 209 241	Wailea Golf LLC Public golf courses. www.waileagolf.com Golf BC Wailea Old Blue LLC	Anne M. Takabuki -Pres. Paul Y. Hiranaga -Controller	\$17.9 \$16.9 \$14.3	6.0% 18.1%	119 122
206 207 227	Pohai Nani Retirement Community Senior retirement community - full continuum of care. pohainani.org Evangelical Lutheran Good Samaritan Society Evangelical Lutheran Good Samaritan Society at Pohai Nani	Patricia Camero -Exec. Dir.	\$17.8 \$17.3 \$17.0	3.0% 1.8%	135 129
207 210 231	Blood Bank of Hawaii Non-profit, sole blood provider of blood products to Hawaii's hospitals statewide. www.BBH.org Blood Bank Real Property, Inc.	Kim-Anh Nguyen -Pres., CEO Patrick Ching -Chair, Board of Trustees Todd Lewis -COO	\$17.5 \$16.9 \$16.3	3.7% 3.4%	126 115
208 224 250	Parker Ranch Foundation Trust Cattle ranch; commercial and real estate development; leasing of real estate; commercial properties. www.parkerranch.com Hawaii Meat Co. LLC Parker Ranch Inc. PR Kohala LLC PR Mauna Kea LLC PR Puu Pa LLC PR Waiemi LLC PR Waipunalei LLC PRI Cattle LP PRI GP LLC PRI LP LLC Waimea Waste Water Co. Inc.	Neil Dutch Kuyper -CEO, Pres. Nahua Guillouz -Corp. Sec., Sr. Mgr. Timothy E. Johns -Trustee Michael W. Gibson -Trustee Michael K. Fujimoto -Trustee	\$16.8 \$12.4 \$10.1	35.4% 22.8%	46 45
209 215 230	Hawaiian Insurance and Guaranty Co. Ltd. Insurance coverage for automobile, homeowners with optional hurricane and/or umbrella coverages, condominium owners, renters, dwelling fire with liability, home business and BOP. www.higitd.com Ocean Harbor Casualty Insurance Company	Charlene D. Moriarity -Pres.	\$16.6 \$15.9 \$16.5	4.2% -3.6%	11 10
210 217 239	Aloha Nursing Rehab Centre Nursing facility. www.alohanursing.com Health Care Japan Co., Ltd.	Charles P. Harris -CEO Amy Y. Lee -Admin.	\$15.3 \$15.2 \$15.1	0.7% 1.0%	157 162

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'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16
211 N/A 217	Commercial Roofing & Waterproofing Hawaii, Inc. Roofing, waterproofing, repair and maintenance solutions, solar PV installations, long-term roof management programs, rain gutters & downspouts. Markets include commercial, residential/HOA, industrial, hotels & resorts, education, utility and government sectors. www.commercialroofinginc.com	Guy Akasaki -Pres., CEO	\$14.7 N/A \$19.0	N/A -100.0%	74 N/A
212 212 242	USS Missouri Memorial Association Non-profit organization. www.usmissouri.org	Michael Carr -Pres., CEO	\$14.7 \$16.5 \$13.4	-11.1% 23.0%	111 116
213 211 228	Design Partners, Inc. Architecture, interior architecture, planning and construction management. www.designpartnersinc.com	Vernon Inoshita -Pres. Michael Goshi -VP	\$14.6 \$16.8 \$17.0	-13.1% -1.2%	56 56
214 220 235	Hawaiian Islands Freight Association Freight forwarding. www.hifa.us	Jan R Oshiro -GM Hank Gellert -VP Denny Sadowski -VP Michael H Lum -Treas. Robyn Miura -Sec., Director	\$13.8 \$14.7 \$15.5	-5.8% -5.5%	7 8
215 221 244	Tanaka Of Tokyo Restaurants Ltd. Own and operate three Tanaka of Tokyo restaurants. www.tanakaoftokyo.com	Richard E. Tanaka -Chair, CEO Chester E. Kaneshiro -Pres., COO Calvin Y. Yamasaki -VP Administration Hiroshi D. Lamansky -VP Operations Alison "Bo" Hanako Tanaka -Exec. Corporate General Manager	\$13.7 \$13.4 \$12.7	2.2% 5.3%	197 203

HAWAII BUSINESS TOP 250

'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
			'17 '16 '15	% Change % Change	'17 '16
216 214 240	Aloha United Way Addressing serious community issues by partnering with government, labor, business and nonprofits to deliver measurable and sustainable solutions. www.auw.org	Cindy Adams -Pres., CEO Jody Shiroma -VP, Marketing/Communications Marc Gannon -VP, Community Impact Nan Katsuda -VP, Finance Emily Mendez-Bryant -VP, Fundraising and Major Gifts Norm Baker -COO	\$13.4 \$16.2 \$14.5	-17.6% 12.3%	35 33
217 225 243	Employers Options Temporary, permanent placement, ASO, PEO, payroll and HR services. www.employersoptions.com Exceptional Inc	Jennifer Lynne Brittin-Fulton -Pres.	\$13.4 \$12.4 \$13.2	8.2% -6.4%	10 9
218 216 236	University of Hawaii Federal Credit Union Banking, financial institution. www.uhfcu.com CU Financial Services	Jeanine M. Morse -Pres., CEO	\$13.4 ¹ \$15.7 \$15.5 ²	-14.9% 1.5%	N/A N/A
219 N/A N/A	Direct Support Resources, Inc. 3rd Party Logistics, warehousing, trucking, delivery and distribution dsrhawaii.com	Ryan Z Takaki -Owner, Pres. Drake Yomono -COO, Sr. VP Jason Masaki -CFO	\$13.2 N/A N/A	N/A N/A	93 N/A
220 222 225	Barnwell Industries, Inc. Exploring for, developing, producing, and selling natural gas and oil in Canada, investing in land interests in Hawaii, and drilling wells and installing and repairing water pumping systems in Hawaii. www.brninc.com	Alexander C. Kintzler -CEO, Pres., COO, General Counsel Russell M. Gifford -EVP, CFO, Treas., Secretary Mark A. Murashige -VP, Controller, Asst. Secretary	\$13.0 \$13.3 \$17.5	-1.9% -24.2%	25 33
221 177 170	Office of Hawaiian Affairs Public agency responsible for improving the well-being of Native Hawaiians. www.oaha.org	Kamana'opono Crabbe -CEO Lisa Victor -COO	\$12.6 ³ \$26.2 \$30.3 ⁴	-51.9% -13.6%	N/A N/A
222 227 249	Pearl Hawaii Federal Credit Union Financial institution. www.phfcu.com	Neal S Takase -Pres., CEO Dean Terada -Exec. VP	\$11.2 \$10.9 \$10.2	2.8% 7.1%	69 72
223 N/A N/A	Barbers Point Aviation Services Fixed-Base Operator of Aviation Services www.bpaviation.com Barbers Point Aviation Services, LLC Barbers Point Flight School	Reginald Perry -CEO	\$11.2 N/A N/A	N/A N/A	25 N/A
224 N/A N/A	Austin Tsutsumi & Associates, Inc. Consulting engineers in civil, transportation, and environmental sectors, and land surveying. www.atahawaii.com	Terrance S. Arashiro -Pres.	\$10.6 N/A N/A	N/A N/A	58 N/A
225 230 N/A	Maui County Federal Credit Union Federal credit union, financial institution. www.mauicountyfcu.org	Gary Fukuroku -Pres., CEO Myron Sakamoto -COO Cathy Nakamura -CFO Wes Higuchi -Chief Lending Officer Michael Gurat -Chief Admin Officer Michele Kawahara -Chief Strategy Officer	\$10.1 \$9.2 \$8.8	10.7% 3.6%	54 48
226 229 N/A	Hawaii Central Federal Credit Union Credit union. www.hawaiicentral.org CU Network Services LLC	Drake H. Tanabe -President/General Manager	\$10.1 \$10.2 \$9.2	-1.2% 10.7%	45 N/A
227 226 248	Bishop & Company, Inc. Staffing company, executive recruitment. www.bishopco.net	Judy N Bishop -Pres., Owner Deborah Merwick -VP, Sr. Tech. Recruiter	\$9.8 \$11.5 \$10.4	-14.2% 9.8%	11 12
228 228 N/A	CU Hawaii Federal Credit Union Credit union. cuhawaii.com	Kurt Alicuben -CEO	\$9.6 ¹ \$10.3 \$8.9 ²	-6.3% 15.0%	N/A N/A
229 234 N/A	HOCU ⁵ Credit union www.myhocu.com	Mark Munemitsu -Pres., CEO Ross Inouye -Sr. VP	\$8.3 \$7.8 \$7.1	7.5% 8.5%	42 N/A
230 233 N/A	One Kalakaua Senior Living Senior living facility with assisted living services. www.1kalakaua.com	Michelle M. Kakazu -Exec. Director	\$8.1 \$7.8 N/A	3.2% N/A	73 74

¹ Per National Credit Union Administration call report ² Total Interest and Non-Interest Income, per call report from National Credit Union Administration. ³ per OHA annual report ⁴ Accrual basis; Per Financial Statement ⁵ Formerly Honolulu Credit Union

HAWAII BUSINESS TOP 250

	'18 '17 '16	COMPANY LINE OF BUSINESS WEB SITE PARENT COMPANY SUBSIDIARIES	CHIEF EXECUTIVES	—Sales (\$Mil)—		—Employees—
				'17 '16 '15	% Change % Change	'17 '16 '15
231	N/A N/A	Coffman Engineers, Inc. Multi-discipline engineering: civil, structural, mechanical, electrical, fire protection, corrosion, in-line inspection, pipeline & fuel design, seismic www.coffman.com	John Thielst -Managing Principal, VP	\$7.8 N/A \$4.7	N/A -100.0%	45 N/A
232	249 N/A	Express Employment Professionals Full service human resources, executive recruiting, and staffing for full time, contract, and temporary. Expresspros.com	Lisa Ann Daijo -Pres., Owner	\$7.3 \$2.4 \$7.1	202.7% -66.4%	16 16
233	232 N/A	WATG Global architecture, interior design and planning firm specializing in hotels and resorts. Offices in Irvine, Honolulu, London, Seattle, New York and Singapore. www.watg.com	Robert M Payan -Sr. VP David D. Moore -Managing Dir., Honolulu	\$7.0 \$9.0 N/A	-22.2% N/A	24 31
234	N/A N/A	Hawaii Medical College Propriety post-secondary accredited educational institution. www.hmi.edu	Ashton Cudjoe -Pres., CEO	\$6.8 N/A N/A	N/A N/A	40 N/A
235	N/A N/A	Hawaiian Eye Center Ophthalmology practice. www.hawaiianeye.com	Christopher M Tortora -Pres., Medical Director Steven S Rhee Jocelyn N Morales-Onza -Practice Administrator	\$6.2 N/A N/A	N/A N/A	39 N/A
236	237 N/A	Hawaii Law Enforcement Federal Credit Union Credit union. www.hlefcu.com	Rene Matsuura -Pres., CEO	\$5.7 ¹ \$5.9 \$5.3	-3.6% 11.6%	N/A N/A

¹ Per National Credit Union Administration call report

HAWAII BUSINESS TOP 250

'18	COMPANY	CHIEF EXECUTIVES	'17	—Sales (\$Mil)—	—Employees—
'17	LINE OF BUSINESS		'16	% Change	'17
'16	WEB SITE		'15	% Change	'16
	PARENT COMPANY				
	SUBSIDIARIES				
237	Gourmet Events Hawaii	Kathleen Lin-Hurtubise -Pres., CEO	\$5.2	15.6%	17
N/A	Event management & planning and hospitality staffing.		\$4.5	56.3%	16
N/A	www.gourmeteventshawaii.com		\$2.9		
	Blue Chakra Connections Inc.				
238	Sachi Hawaii Pacific Century Properties	Sachi Braden -President and Principal Broker	\$5.2 ¹	N/A	8
N/A	Residential Real Estate		N/A	N/A	N/A
N/A	www.SachiHawaii.com		N/A		
	Sachi Hawaii - Pacific Century Properties LLC				
239	Visual Internet Solutions, Inc.	Hide Kuratani -Pres.	\$5.2	N/A	23
N/A	E-commerce and retail for Hawaiian products.	Naoya Arai -VP	N/A	N/A	N/A
N/A	www.alohaoutlet.com		N/A		
	AlohaOutlet				
240	Ohana Pacific Bank	James C. Hong -Pres., CEO	\$5.2 ²	N/A	N/A
N/A	Financial institution.	Dianne Seo -Exec. VP, CFO	N/A	N/A	N/A
N/A	www.ohanapacificbank.com		N/A		
241	Integrated Security Technologies, Inc.	Christine Lanning -Pres.	\$4.9	N/A	23
N/A	Security.		N/A	-100.0%	N/A
N/A	www.istechs.net		\$3.2		
242	T&T Tinting Specialists, Inc.	Thomas E Silva -Pres., CEO	\$4.7	23.0%	29
244	Glass tinting: graphics, autos, homes, offices, buildings, boats.		\$3.9	7.7%	27
N/A	www.tntinting.com		\$3.6		
243	Big Island Federal Credit Union	Paul N. Pakele -CEO	\$4.5 ³	12.0%	N/A
243	Credit union.		\$4.0	3.4%	N/A
N/A	www.bigislandfcu.com		\$3.9		

¹ changed to this number per confirmation of Gross Revenue by Daphney Yancey on 6/29 ² Per FDIC report ³ Per National Credit Union Administration call report

HAWAII BUSINESS TOP 250

'18	COMPANY	CHIEF EXECUTIVES		—Sales (\$Mil)—	—Employees—
'17	LINE OF BUSINESS			'17	'17
'16	WEB SITE			'16	'16
	PARENT COMPANY			'15	
	SUBSIDIARIES				
				% Change	% Change
244	Kau'i Government Employees Federal Credit Union	Monica Belz -Pres., CEO	\$4.3 ¹	-23.3%	N/A
238	Savings accounts; money market accounts; checking; individual		\$5.7	8.6%	17
N/A	retirement accounts; consumer and real estate lending. www.kgefcu.org		\$5.2		
245	Hawaii Dialogix Telecom, LLC	Jared Grugett -Pres., COO	\$4.2	N/A	37
N/A	Telecommunications.		N/A	N/A	N/A
N/A	hawaiidt.com		N/A		
	Xiber, LLC				
	Xiber Home, LLC				
246	Huber Pools, Inc.	Hans Huber -Owner	\$4.2	N/A	15
N/A	Swimming pool and water feature construction.		N/A	N/A	N/A
N/A	HuberPools.com		N/A		
247	Gartner Inc.	Dale Aiello -Sr. Acct Exec. HI	\$3.5	-12.5%	4
242	Objective advice on IT through research and consulting services.		\$4.0	-33.3%	N/A
N/A	www.gartner.com		\$6.0		
248	Bella Pietra Design	Andrew Dedrick -VP Sales & Marketing	\$3.1	N/A	16
N/A	Garden and landscape products.		N/A	N/A	N/A
N/A	www.geobunga.com		N/A		
249	Garden Island Federal Credit Union	Keith Uyeno -CEO	\$2.4 ¹	-17.2%	N/A
246	Credit union.		\$2.9	21.0%	N/A
N/A	www.gardenislandfcu.com		\$2.4		
250	Aloha Tone	Aryn Nakaoka -Pres.	\$2.3	0.0%	7
250	Hosted dedicated private branch exchange phone systems and		\$2.3	4.5%	7
N/A	managed services internet access. AlohaTone.com		\$2.2		

¹ Per National Credit Union Administration call report