



Brett K. Aka

RS-75473



Brett Aka approaches real estate differently. As a former Manager within Ernst & Young's Honolulu Advisory Services practice, he brings a unique combination of analytical thinking, financial expertise, and strategic negotiation skills to every transaction.

Rather than focusing solely on buying and selling property, Brett believes his role is to serve as a trusted advisor. His "advisory over sales" philosophy centers on helping clients make informed decisions by understanding market trends, evaluating risk, and developing strategies that align with their long-term goals. Whether working with first-time buyers, growing families, investors, or those planning for retirement, Brett is committed to providing thoughtful guidance and honest advice.

Real estate in Hawai'i can be complex. Brett is known for his ability to break down complicated issues into clear, understandable recommendations. He frequently collaborates with lenders, attorneys, engineers, contractors, accountants, and other professionals to help clients navigate challenges and make confident decisions.

While Brett is honored to have received numerous industry recognitions throughout his career, he is most grateful for the relationships he has built along the way.

The majority of his business comes from repeat clients, referrals, friends, and family members who continue to place their trust in him. He views that trust as both a privilege and a responsibility.

Brett believes that success is not measured by the number of transactions completed, but by the quality of service provided and the lasting relationships that are created. He is deeply appreciative that an approach centered on integrity, communication, and putting clients' interests first has allowed his business to grow almost entirely through word-of-mouth recommendations.

Outside of real estate, Brett is a proud community supporter as an Aloha United Way (AUW) Society of Young Leader's Board Member, former AUW Board Member, Advantage Kokua Scholarship Board Member, and Child & Family Service Guild Member.

"Aloha! To everyone who has trusted me with their real estate journey, thank you! Your referrals, support, and friendship mean more to me than any award or sales achievement. I feel incredibly fortunate to do work that allows me to help people make important life decisions while building meaningful, long-term relationships along the way." —BRETT



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