



Moe Matsuda

Vice President, Principal Broker,
Realtor® RB-21534



Moe Matsuda brings over 20 years of elite real estate experience and a sophisticated mastery of the Oahu luxury market to her role as Vice President and Principal Broker at Sachi Hawaii. Having spent two decades working side-by-side as the protégé to company founder Sachi Braden, Moe has absorbed a lifetime of industry-leading expertise, cross-cultural nuance, and high-level negotiation strategy. Today, she seamlessly blends that rich legacy with a forward-thinking vision, serving as the strategic engine driving Sachi Hawaii into its next era of success.

Her deep understanding of Honolulu's premier micro-markets allows her to navigate complex transactions with exceptional precision and insight. From managing high-net-worth portfolios to guiding first-time luxury buyers, Moe approaches every transaction with an unwavering commitment to discretion, integrity, and client advocacy. Her ability to anticipate market shifts and innovate marketing strategies has made her an indispensable asset to both her clients and her firm.

At the core of Moe's professional philosophy is the belief that real estate is fundamentally built on trust and enduring relationships. She is deeply grateful for the global and local network of clients, colleagues, and industry professionals who have trusted her guidance over the past twenty years. As a leader, she fosters a collaborative culture of excellence within Sachi Hawaii, mentoring the next generation of agents with the same dedication that shaped her own distinguished career.

True leadership is defined by the team you build and the community you serve. Moe is incredibly appreciative of the dedicated agents and staff at Sachi Hawaii, as well as the trusted escrow officers, attorneys, and industry partners who contribute to every successful closing. "Success in this industry is never a solo achievement," Moe reflects. "It is a collective effort, and I am profoundly grateful to our team and our clients for allowing us to turn real estate goals into lasting legacies."



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